

# Crypto Council for Innovation

August 8, 2022

Natalia Li  
Deputy Director  
Office of Financial Institutions Policy  
Department of the Treasury  
1500 Pennsylvania Ave., NW  
Washington, DC 20220

*Re: Ensuring Responsible Development of Digital Assets, TREAS-DO-2022-0014-0001*

Dear Ms. Li:

The Crypto Council for Innovation (“CCI”) submits this letter in response to the request of the Department of the Treasury for comment regarding “Ensuring Responsible Development of Digital Assets” (“Request”).<sup>1</sup> The Department issued the Request in connection with its preparation of its report “on the implications of developments and adoption of digital assets and changes in financial market and payment system infrastructures for United States consumers, investors, businesses, and for equitable economic growth,” which the President directed the Department to submit to him by September 5, 2022.<sup>2</sup>

CCI appreciates the opportunity to share its information, expertise, and views on this vital issue with the Department, as well as the ongoing engagement that CCI and its member companies have had with Department officials since the issuance of the Executive Order. Cryptocurrency represents one of the most significant innovations in finance—and beyond—in many years, with the potential to alter ownership structures, commercial applications, cross-border payments, transaction processing and settlement, access to capital, investment opportunities, and much more. These developments contribute to equitable growth and financial inclusion, as well as investor and consumer choice and security. The regulation of cryptocurrency, therefore, is an important question for policymakers. Developing an appropriate regulatory framework for cryptocurrency requires an understanding of the technology and careful consideration. Ever since the Financial Crimes Enforcement Network (“FinCEN”) became the leading government agency in crypto-related regulatory guidance, the Department has engaged in meaningful public-private sector engagement, with the understanding that doing

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<sup>1</sup> Dep’t of the Treasury, *Ensuring Responsible Development of Digital Assets* (“Request”) TREAS-DO-2022-0014-0001, 87 Fed. Reg. 40,881 (July 8, 2022).

<sup>2</sup> Request, 87 Fed. Reg. at 40,881; *see Executive Order on Ensuring Responsible Development of Digital Assets* § 5(b)(i).

so is critical to getting the regulatory framework right. We look forward to continuing to work with the Department on its report to the President and in the future.

In light of the short deadline for responding to the Request, CCI hopes that the Department will consider information submitted after the comment deadline.<sup>3</sup> Given the breadth and complexity of regulatory issues raised by the emergence of digital assets, these efforts will ensure the Department—and ultimately the President—receive the full benefit of the industry’s expertise, information, and views.

## SUMMARY

As we discuss in more detail below, cryptocurrencies and blockchain applications more generally are significant and evolving technological innovations with many use cases developed under a variety of business models. These innovations have the potential to bring increased transparency, security, efficiency, and inclusion not only to financial services, but to other sectors as well. As the Department considers what legislation and regulation are appropriate to promote responsible innovation in cryptocurrencies and other digital assets, CCI respectfully submits that the Department should be guided by key principles, including:

- Legislation and regulation should be tailored to address the unique characteristics of cryptocurrencies.
- Legislation and regulation should create a level playing field for all who want to be in the crypto industry.
- Legislation and regulation should promote responsible innovation while putting in place appropriate protections for consumers and investors.
- Legislation and regulation should ensure that innovators can operate in the United States, with certainty about the rules, and take into account that doing so is also paramount to the United States’ national and economic security interests.
- Discouraging regulation by enforcement.

In the pages below, CCI provides information on the benefits of cryptocurrencies and blockchain technology more generally. We then elaborate on the principles that we believe should guide legislation and regulation in this area. Finally, we show how those principles should inform policy choices in three important areas: cryptocurrency transfers; stablecoins; and self-hosted wallets.

Developing blockchain technology will serve as the infrastructure of the global digital economy. It is paramount that the U.S. remains at the center of this technological leap in digital evolution if we are to maintain our monetary, economic and political preeminence in the global theater. While the United States has been at the forefront of many of these crypto

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<sup>3</sup> In addition to the topics discussed in this response, the treatment of cryptocurrency and digital assets during bankruptcy proceedings is an additional important consideration. CCI intends to continue its engagement with policymakers in the future on this topic.

developments, the current uncertain regulatory climate that developers face in the U.S. is poised to drive overseas the next generation of blockchain-based applications. Indeed, because of the inherently global nature of blockchain technology, this risk is particularly acute in the cryptocurrency context. Regulation that is not sensitive to the unique dynamics of cryptocurrency, combined with the “de-risking” of U.S. financial institutions in developing regions, can also have a significant impact on U.S. national security as U.S. companies become less predominant in the cryptocurrency space.

The absence of U.S. firms from the cryptocurrency payments space can also leave voids that could be filled by other payments technologies, like China’s Digital Yuan project, which has the potential to fundamentally reshape the global payments ecosystem in a way that will undoubtedly be detrimental to U.S. interests.

In the face of global competition, U.S. policymakers have an opportunity to counteract these trends, and help realize the promise of crypto. While the economic benefits of keeping cryptocurrency companies in the United States are obvious, it is also a tremendous advantage to U.S. national security and law enforcement to ensure that the cutting edge of innovation remains in this country.

## **ABOUT CCI**

CCI is an alliance of crypto industry leaders with a mission to communicate the benefits of crypto and demonstrate its transformational promise. CCI members include some of the leading global companies and investors operating in the crypto industry, including Andreessen Horowitz, Block (formerly Square), Coinbase, Electric Capital, Fidelity Digital Assets, Gemini, Paradigm, and Ribbit Capital. CCI members span the crypto ecosystem and share the goal of encouraging the responsible global regulation of crypto to unlock economic potential, improve lives, foster financial inclusion, protect national security, and disrupt illicit activity. CCI and its members stand ready and willing to work with the Department and the Administration to accomplish these goals and ensure that the most transformative innovations of this generation and the next are anchored in the United States.

## DISCUSSION

### I. BLOCKCHAIN AND DISTRIBUTED LEDGER TECHNOLOGIES

As policymakers consider regulation and legislation related to cryptocurrencies and other applications of blockchain and distributed ledger technologies (“blockchain”) to financial services and markets, they should take care not to unintentionally inhibit uses in other, non-financial areas. To do so would arbitrarily limit blockchain applications and deprive the country of their full benefits.

#### A. TECHNOLOGY BENEFITS

Blockchain technology provides benefits to the transparency, security, and efficiency of an information system. As the Executive Order explains, blockchain “refers to distributed ledger technologies where data is shared across a network that creates a digital ledger of verified transactions or information among network participants and the data are typically linked using cryptography to maintain the integrity of the ledger and execute other functions, including transfer of ownership or value.”<sup>4</sup> In other words, a blockchain uses a form of cryptography to create a shared and verified chain of linked data entries to store information.

The blockchain structure has a number of benefits, among them transparency, security, and efficiency.<sup>5</sup> The blockchain is a distributed digital ledger that can be added to and viewed publicly but not edited by any one person. Its name is quite literal: it comprises a series of “blocks” that are linked in a chronological “chain.” Each block holds a set of entries, e.g., transactions. Once a block is full, the block is closed and linked to the previous block, and the next block is initiated and timestamped. Thus, the blocks are added in strict chronological order. Further, the blockchain is maintained through a decentralized network. Each node on the network holds a complete copy of the blockchain and participates in the process of adding to and maintaining the blockchain. Decentralization promotes two essential features of the blockchain: stability and fidelity. Through decentralization, the ledger is less vulnerable to failure: if one node on the network fails, the redundancy of the decentralized network enables the data to be retrieved from other nodes on the network. Decentralization also enhances fidelity, i.e., the integrity of the ledger. In order for a blockchain to be edited to, for example, add a transaction, a majority of the nodes on the network must agree to the change; no one node has the power to change a block. Thus, if one node tries to edit a block, the other nodes on the network will reject the change. Blockchains are essentially immutable.

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<sup>4</sup> Executive Order § 9(a), 87 Fed. Reg. 14143, at 14,151 § 9(a).

<sup>5</sup> See U.S. Gov’t Accountability Office, GAO-19-704SP, Science & Tech Spotlight: Blockchain & Distributed Ledger Technologies (Sept. 16, 2019), <https://www.gao.gov/products/gao-19-704sp>; World Bank, Blockchain & Distributed Ledger Technology (DLT) (Apr. 12, 2018), <https://www.worldbank.org/en/topic/financialsector/brief/blockchain-dlt>.

Blockchain applications have efficiencies from the ability to automate processes and track information without the need for centralized intermediaries. Traditional recordkeeping processes often require a third-party to intermediate a transaction, silo documentation and transaction details, require multiple streams of information that need reconciliation, and produce volumes of paperwork. A blockchain can reduce these frictions. First, blockchains are computerized and certain blockchain-based networks enable the use of smart contracts (blockchain-based software programs that can execute functions), which lessen the risk of human error and reduced costs from manual processing. Second, through the blockchain, the parties can interact directly and maintain a single source of information rather than rely on disparate intermediaries, databases, and file systems. Finally, transaction details and documentation can be linked together permanently on a blockchain.

Bitcoin, as the first application of this technology, has since inspired much of the work that has followed with respect to the technology, including both financial and non-financial use cases as discussed in more detail below.<sup>6</sup>

## **B. TECHNOLOGICAL APPLICATIONS**

Neither the Executive Order nor the Request contemplates the use of blockchain-based systems in contexts other than cryptocurrencies and financial services. But the range of potential applications and benefits of the technology are far broader, and any regulatory approach must be sensitive to the potential impact on the range of applications, many of which are as yet unknown. Similar to the innovation of the internet, blockchain technology is quickly transforming the US financial system into a digital assets-based financial system and the US economy into a true digital economy. In the financial system, in payments, blockchain is being used to transfer value in real-time. This began with the first generation of cryptocurrencies Bitcoin and Ether and has evolved with the next generation of stablecoins, including fiat-backed payment stablecoins. These payment mechanisms power lending and investment tools and other services in decentralized finance (“DeFi”). New types of platforms are emerging to trade crypto products without using expensive and inefficient middlemen such as brokers and market makers. Blockchain’s features of transparency and immutability naturally lends itself for identifying, tracing and preventing illicit activities. These same features will also be immensely useful as RegTech tools for financial regulators. Blockchain technology is finding use cases beyond the financial sector, such as healthcare (for transferring sensitive patient data or contracts), music and art (royalties), real estate (title registration), and digital identity - to list a few examples.

### *1. Governance and Voting*

Blockchain and smart contracts implemented via blockchain have the potential to transform the ability of individuals to influence the governance of companies and communities in which they participate. Through smart contracts on the blockchain, the rules and decisions about governance can operate automatically when the smart-contract criteria are met.

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<sup>6</sup> Satoshi Nakamoto, *Bitcoin: A Peer-to-Peer Electronic Cash System*, <https://bitcoin.org/bitcoin.pdf> (citing Stuart Haber & W. Scott Stornetta, *How to Time-Stamp a Digital Document*, 3 J. of Cryptology 99 (1991)) (last visited Aug. 5, 2022).

Automation can also reduce the cost of verification and enforcement of a decision for shareholders.<sup>7</sup>

Decentralized autonomous organizations (“DAOs”) are an emerging form of membership organization that relies on these concepts. Generally, membership interests in a DAO are represented by tokens, ownership of which can be tracked on blockchains. DAOs then place decision-making in the hands of members who directly exercise those rights by voting with their tokens. DAOs may also deploy smart contracts to govern their operations and execute the decisions made by their members.<sup>8</sup>

## 2. *Recording Ownership and Supply Chains*

Blockchains have also been used to record ownership of physical assets. Through registration on a blockchain, the ownership records of physical items are “tokenized” and become a type of non-fungible token (“NFT”) viewable on public ledgers. The blockchain creates a tamper-evident record of ownership.<sup>9</sup> The inherent nature of the blockchain effectively creates permanent records of ownership transactions that cannot be altered, forged, or erased. Once recorded on the blockchain, these ownership records may then easily be traded or transferred to follow subsequent ownership transactions. By recording ownership records on the blockchain, users—whether individuals, businesses, or governments—can also ensure that ownership records are in common format, instead of depending on varying internal records and databases.

Blockchains are already being used by companies to track ownership of physical items, particularly where supply chains are fraught with potential human rights abuses, counterfeiting, or other problematic trade practices. For example, in 2018, Starbucks introduced a new blockchain-based tool to trace ownership details of coffee beans from fields all the way to individual stores.<sup>10</sup> In announcing the pilot program, Starbucks highlighted that the traceability benefits allow the farmers to have more financial independence and will benefit broader conservation efforts.<sup>11</sup> The diamond industry is similarly adopting blockchain tools to prevent “conflict diamonds” from entering the marketplace. For example, in 2018, diamond mining company De Beers launched a blockchain-based program that ensures the company does not handle, distribute, or sell conflict diamonds.<sup>12</sup> By recording a unique identifying tag based on

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<sup>7</sup> Ammol R. Singh and Sirjan Kaur, *Blockchain’s Potential for Transforming Corporate Governance*, The Leaflet (Aug. 2, 2022), <https://theleaflet.in/blockchains-potential-for-transforming-corporate-governance/>.

<sup>8</sup> <https://www.governing.com/community/can-we-turn-shareholders-into-public-decision-makers>.

<sup>9</sup> See Conor Svensson, *Why Blockchain is Great for Records of Ownership*, Web3 Labs (Nov 23, 2020), <https://blog.web3labs.com/why-blockchain-is-great-for-records-of-ownership>.

<sup>10</sup> *Id.*

<sup>11</sup> Starbucks, *Starbucks to Pilot ‘Bean to Cup’ Traceability with New Technology* (Mar. 21, 2018), <https://stories.starbucks.com/stories/2018/starbucks-to-pilot-bean-to-cup-traceability/>.

<sup>12</sup> Wahid Pessarlay, *Blockchains Are Forever: DLT Makes Diamond Industry More Transparent*, CoinTelegraph (May 13, 2022), <https://cointelegraph.com/news/blockchains-are-forever-dlt-makes-diamond-industry-more-transparent>.

each diamond's clarity, color, and weight, the blockchain enables the diamonds to be traced along the supply chain.

### 3. *Media, Entertainment, and Art*

A classic challenge for content creators, entertainers, artists, and other creators is reaching an audience and generating sufficient income. Digital media crystallized this challenge. The internet radically lessens the costs of copying and distributing digitally based work in comparison to its physical counterparts, making it harder for creators to monetize their work. Blockchain applications can help address this challenge. Specifically, non-fungible tokens can help creators manage digital rights to the content they create.

Such NFTs represent unique or quantity-limited digital items (in contrast to the NFTs discussed above representing unique physical items) linked to the blockchain like a work of art or a piece of music. Each individual NFT has a unique identifier. Entries on the blockchain record information about ownership of and associated with the NFT. Subsequent entries can record transactions such as transfer or sale, and creators can embed a function that pays them royalties from secondary market transactions in the work into the smart contract that structures the NFT itself.

NFTs expand opportunities for creators and their audiences to connect directly. Traditional artists like poets and fine artists can reach a broader audience by representing poems or pictures in NFTs than they can by relying solely on books, auctions, and dealers for distribution.<sup>13</sup> For example, the poet Ana Marie Cabellero makes NFTs from spoken-word performances of her award-winning poetry.<sup>14</sup> The blockchain allows her to reach her audience without the need for a third-party seller, which is limited for poetry.<sup>15</sup> Similarly, musicians can sell NFTs incorporating their songs that embed royalty rights in the smart contracts.<sup>16</sup> This allows audiences to support their favorite musicians and feel more connected to the music.<sup>17</sup>

The blockchain can also improve the operation of the secondary market for media to the benefit of the creators. For physical media, it may be difficult for a creator to track resale or transfer of their work or encourage the exchange of it among fans. Tokenizing their work in the form of NFTs may create a more robust market and may facilitate the creation of communities around the work, all to the benefit of the artists and their audience.

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<sup>13</sup> Shishir Jajoo, *The Creative Artistic and Non-Artistic Utilization of NFT*, Entrepreneur India (Mar. 24, 2022), <https://www.entrepreneur.com/article/422999>.

<sup>14</sup> *Id.*

<sup>15</sup> *Id.*

<sup>16</sup> Andrew Chow, *Independent Musicians are Making Big Money from NFTs. Can They Challenge the Music Industry?*, Time (Dec. 2, 2021), <https://time.com/6124814/music-industry-nft/>.

<sup>17</sup> *Id.*



#### 4. *Consumer Rewards*

Blockchain-based advertising may also upend the traditional web media model by facilitating payments or other rewards to users for their attention to ads. Under a traditional web media model, online users are typically required to view ads before or while viewing the content. Such ads slow access to content, open users to data tracking, and are generally disruptive to user experiences. However, blockchain-based tools offer new avenues that reward users for engagement and encourage participation with advertisements.

An example of this consumer participation model is the Brave Browser. This browser allows users to earn tokens during their usual online activities.<sup>18</sup> After installing the browser, users may opt to see advertisements from the Brave Ads Platform. These advertisements are typically background images and small push notifications, and do not transmit user data back to the advertisers. Users receive Brave’s Basic Attention Tokens (“BAT”) as they view these ads and can exchange BATs for cash-value gift cards from major retailers, NFTs, and chances to win other prizes through Brave’s sweepstakes. For advertisers, this participation model also offers significant benefits. Because Brave uses local machine learning to place ads in optimal locations, users are more likely to interact with ads, confirmed by Brave’s anonymous-but-accountable attribution model.<sup>19</sup>

It is clear that the core blockchain technology has a wide range of beneficial uses that go well beyond cryptocurrencies and other types of financial assets. Any approach to regulation or legislation must be cognizant of these uses and must not inordinately interfere with them.

## **II. CRYPTOCURRENCY BENEFITS**

### **A. Transaction Benefits**

Cryptocurrencies provide a medium of exchange that can reduce transaction costs, including fees, time, transfer limits, vulnerability to abusive practices. Cryptocurrencies can also improve access to financial services.

The average cost of a wire transfer is about \$26 for domestic and \$42 for international.<sup>20</sup> Automated Clearing House (“ACH”) transfers typically take at least a few hours to clear and sometimes at least one and up to five days.<sup>21</sup> Although the ACH network permits transfers up to \$1 million, many banks limit ACH transfers to around \$25,000. Further, both wire transfer and ACH can be completed only during normal business hours. Newer payment apps, such as Zelle, Venmo, and Google Pay are subject to low transfer limits and usually take at least several

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<sup>18</sup> See generally, Brave, BRAVE REWARDS, <https://brave.com/brave-rewards> (last visited Aug. 8, 2022).

<sup>19</sup> Brave, BRAVE ADS, <https://brave.com/brave-ads/> (last visited Aug. 8, 2022).

<sup>20</sup> See generally, Matthew Goldberg, *How Much Are Wire Transfer Fees?*, Bankrate (Nov. 4, 2021), <https://www.bankrate.com/banking/wire-transfer-fees/#:~:text=Average%20wire%20transfer%20fees,fees%20are%20usually%20%2435%2D50>).

<sup>21</sup> See David McMillin, *Here’s Everything You Need to Know About ACH Payments*, Bankrate (Nov. 13, 2020), <https://www.bankrate.com/banking/what-is-ach/>.

minutes to complete the transfer.<sup>22</sup> Even with improved speeds, funds transferred by Zelle are generally not accessible until the next business day and funds transferred by Venmo still need to be transferred to the customer's bank account. In contrast, although Bitcoin transfer fees have spiked occasionally, they typically are between \$1 and \$4,<sup>23</sup> and transaction fees for dollar-backed stablecoins are decreasing as they expand to blockchains other than Ethereum. Crypto transfers can settle in a few minutes, at any time on any day; currently, Bitcoin settlement averages about 8 minutes, for example.<sup>24</sup> And wallet-to-wallet crypto transfers have effectively no limit.

Additionally, the combination of cryptography, the distributed ledger (blockchain), and a high hashrate (the computing power needed to verify and add transactions to the blockchain) can create a highly secure and disintermediated medium of exchange. Some cryptocurrencies, such as Bitcoin, have already achieved those conditions, rendering it highly and increasingly unlikely that any bad actor could apply the level of computing power needed to take over the crypto network and maliciously alter the ledger. This security is enhanced by greater decentralization. And as discussed below, working with industry, regulators could encourage even-more secure practices.<sup>25</sup>

Finally, cryptocurrencies are more widely accessible. In many instances, an internet-enabled device and connection are sufficient to engage in a transaction or make a remittance payment, and a wallet can be created in minutes. In contrast, opening a bank account and establishing the connections needed for bank-to-bank transfers ordinarily can be time-consuming, potentially compromises personal privacy, and excludes from the financial system people who are unable to acquire necessary documentation. Cryptocurrencies and blockchain technologies more generally provide opportunities to make these processes more user-friendly, efficient, and reliable, in part through improved digital identity management, which we discuss in more detail below.

Perhaps because of the entry barriers to traditional financial services, almost one in five U.S. adults is at least partially constrained in their ability to use them: about 5% are unbanked (i.e., no access to a bank account) and another roughly 13% are underbanked (i.e., insufficient

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<sup>22</sup> See Matthew Goldberg and Mary Wisniewski, *7 Best Ways to Send Money*, Bankrate (Dec. 1, 2022), <https://www.bankrate.com/banking/best-ways-to-send-money/>; Scott Jeffries, *10 Best Payment Apps of 2022*, Go BankingRates (June 8, 2022), <https://www.gobankingrates.com/money/business/best-payment-apps-ways-to-send-money/>.

<sup>23</sup> Arijit Sarkar, *Bitcoin Average Transaction Fees Lowest in Two Years at \$1.04*, Cointelegraph, (Apr. 18, 2022), <https://cointelegraph.com/news/bitcoin-average-transaction-fees-lowest-in-two-years-at-1-04>; BITCOIN AVERAGE TRANSACTION FEE, [https://ycharts.com/indicators/bitcoin\\_average\\_transaction\\_fee](https://ycharts.com/indicators/bitcoin_average_transaction_fee) (last visited Aug. 5, 2022).

<sup>24</sup> BITCOIN AVERAGE CONFIRMATION TIME, [https://ycharts.com/indicators/bitcoin\\_average\\_confirmation\\_time](https://ycharts.com/indicators/bitcoin_average_confirmation_time) (last visited Aug. 5, 2022).

<sup>25</sup> See *infra* p.22.

access to a bank account to meet financial needs).<sup>26</sup> Most U.S. adults who are unbanked or underbanked represent communities that have historically been the victim of discriminatory or exclusionary financial practices, including low education, low income, and people of color.<sup>27</sup>

Moreover, a distressingly high percentage of historically disadvantaged groups remain unbanked or underbanked: about 40% of families earning less than \$50,000 per year, about 40% of Americans with no more than a high school degree, about 27% of Black Americans, and about 21% of Hispanic Americans.<sup>28</sup> Unbanked and underbanked people often turn to alternative financial services, such as money orders, check-cashing services, and payday loans. Such services have a long history of exorbitant fees, fraudulent practices, and other abuses.<sup>29</sup> Cryptocurrencies provide a third way: with lower barriers to entry and without historically exclusionary or abusive practices and stigmas, cryptocurrencies offer people from traditionally excluded or unbanked and underbanked communities new access to secure, low-cost, and effective financial services. Indeed, as discussed below, members of those communities have already shown a strong interest in and adoption of cryptocurrencies.<sup>30</sup>

Further, in many places in the world, especially where people are living under authoritarian regimes or suffer from hyperinflation, crypto can provide a lifeline to store value out of the reach of corrupt or poorly run governments. Indeed, in 2020, digital assets provided one of the few means by which the U.S. government was able to deliver assistance to desperate people in Venezuela.<sup>31</sup> In fact, Venezuelan residents have noted the criticality of crypto assets in the face of hyperinflation.<sup>32</sup> This has been the case in other countries as well. For example, there was significant documented use of crypto in Afghanistan following the Taliban's return to power. Civilians have been using crypto to hedge against sanctions, Taliban seizure of assets, and the absence of reliable financial services, among other reasons.<sup>33</sup> Around the world, crypto

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<sup>26</sup> Board of Governors of the Federal Reserve System, *Economic Well-Being of U.S. Households in 2020* (May 2021), <https://www.federalreserve.gov/publications/2021-economic-well-being-of-us-households-in-2020-banking-and-credit.htm>. See also Silvia Foster-Frau, *Locked Out of Traditional Financial Industry, More People of Color are Turning to Cryptocurrency*, *Washington Post* (Dec. 1, 2021), [https://www.washingtonpost.com/national/locked-out-of-traditional-financial-industry-more-people-of-color-are-turning-to-cryptocurrency/2021/12/01/a21df3fa-37fe-11ec-9bc4-86107e7b0ab1\\_story.html](https://www.washingtonpost.com/national/locked-out-of-traditional-financial-industry-more-people-of-color-are-turning-to-cryptocurrency/2021/12/01/a21df3fa-37fe-11ec-9bc4-86107e7b0ab1_story.html).

<sup>27</sup> *Id.*

<sup>28</sup> *Id.*

<sup>29</sup> Lisa Lake, *Paying, and Paying, and Paying Payday Loans*, *FTC CONSUMER ALERTS* (May 22, 2022), <https://consumer.ftc.gov/consumer-alerts/2020/05/paying-and-paying-and-paying-payday-loans>.

<sup>30</sup> See *infra* p.17.

<sup>31</sup> Nikhilesh De, *US Government Enlists USDC for 'Global Foreign Policy Objective' in Venezuela: Circle CEO*, *CoinDesk* (Nov. 20, 2020), <https://www.coindesk.com/markets/2020/11/20/us-government-enlists-usdc-for-global-foreign-policy-objective-in-venezuela-circle-ceo/>

<sup>32</sup> Carlos Hernández, *Opinion, Bitcoin Has Saved My Family*, *N.Y. Times*, Feb. 3, 2019, <https://www.nytimes.com/2019/02/23/opinion/sunday/venezuela-bitcoin-inflation-cryptocurrencies.html>

<sup>33</sup> Anamaria Silic, *Afghans Turn to Cryptocurrencies Amid U.S. Sanctions*, *BBC* (Mar. 15, 2022), <https://www.bbc.com/news/world-asia-60715707>; Eltaf Najafizada & Bloomberg, *Afghan Crypto Buyers Aren't Trying to Strike It Rich. They're Just Trying to Keep What They Have Out of the Taliban's Reach*, *Fortune* (Apr. 24, 2022), <https://fortune.com/2022/04/24/afghan-crypto-buyers-keep-money-out-of-taliban-reach-stablecoin-herat/>; *Crypto Provides Fix for Some in Crisis-hit Afghanistan*, *AFP* (Mar. 21, 2022), <https://www.aljazeera.com/news/2022/3/21/crypto-provides-fix-for-some-in-crisis-hit-afghanistan>.

has been a tool in enabling advocates of democracy—particularly in areas where free speech and dissidence are not protected.

Similarly, cryptocurrencies are increasingly used in countries where access to financial institutions is slow and cumbersome, or where such access has been otherwise significantly depleted because of war or terrorism. Recent events in Ukraine present one such example: following the start of the war, the crypto community quickly galvanized to provide aid to the Ukrainian government. Working with a local exchange, the Ukrainian government was able to receive and use the cryptocurrency quickly to buy essential items for the war effort. Michael Chobanian, a Ukrainian entrepreneur and president of the Blockchain Association of Ukraine, testified before the U.S. Congress in May 2022, describing the essential nature of the crypto relief campaign, detailing how “the minute the crypto landed on these addresses, the government could use them so immediately. No bureaucracy.” Further, he explained that “[f]or my country, which is fighting right now with bare hands, time is vital,” and that “[t]he faster we buy helmets, the faster we buy bulletproof vests, the faster we buy aid kits, the more people I can save in my country.” In short, Chobanian emphasized, blockchain and crypto “will be the technology that we’re going to use to rebuild our country.”<sup>34</sup>

Crypto has also provided immediate aid in other high-stakes crisis situations. Following the second wave of COVID-19 in India, the crypto community quickly mobilized to raise money for the “India COVID Crypto Relief Fund.” Several key players in the space donated and encouraged others to do the same. This included a donation from Ethereum co-founder Vitalik Buterin that was worth over \$1B at the time of donation. The funds have been used for beds, training, and augmenting the public health infrastructure in India. Importantly, the fund was community driven and the funds went towards local, grassroots COVID relief efforts.<sup>35</sup>

Remittances—estimated to reach \$630 billion in 2022—represent another significant opportunity. According to the World Bank’s Remittance Prices Worldwide Database, the global average cost of sending \$200 was 6.4 percent in the first quarter of 2021, which is more than double the Sustainable Development Goal target of 3 percent by 2030.<sup>36</sup> Crypto operators around the world have stepped in to provide these services at a lower cost. For example, in sub-Saharan Africa, banks are the most expensive agents for sending money to sub-Saharan Africa, charging 10.2 percent in fees on average. This is closely followed by 7.7 percent from money transfer operators and post offices at 5.5 percent. Meanwhile, crypto service providers such as

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<sup>34</sup> Benjamin Pimentel & the Fintech Team, *Ukraine Makes Crypto’s Case in Washington*, Protocol (Mar. 18, 2022), <https://www.protocol.com/newsletters/protocol-fintech/crypto-ukraine-senate-hearing>.

<sup>35</sup> Nina Bambysheva, *Ethereum’s Co-Founder Vitalik Buterin Donates Over \$1 Billion to India Covid Relief Fund and Other Charities*, Forbes (May 12, 2021), <https://www.forbes.com/sites/ninabambysheva/2021/05/12/etheriums-co-founder-vitalik-buterin-donates-over-1-billion-to-india-covid-relief-fund-and-other-charities/?sh=4a804cb36548>.

<sup>36</sup> Press Release, The World Bank, *Remittance Flows Register Robust 7.3 Growth in 2021* (Nov. 17, 2021), <https://www.worldbank.org/en/news/press-release/2021/11/17/remittance-flows-register-robust-7-3-percent-growth-in-2021>.

BitPesa, LocalBitcoins, and Paxos can process remittance payments with 1 to 3 percent in fees on average, representing significant cost savings for those who need them most.<sup>37</sup>

### I. New Market Infrastructure Benefits

Since the release of Bitcoin almost fourteen years ago, blockchain technology has driven the evolution of financial services and products, including cryptocurrencies as an option for many who traditionally have been marginalized from or reluctant to use traditional financial services. Policymakers should not stand in the way of consumers and investors who choose cryptocurrencies.

Consumer choice is a foundational tenet of the market for financial products and consumer protection. Indeed, it is not the role of policymakers to make financial decisions for individual consumers and investors, who are in the best position to know their own financial needs. The decision of which financial product to purchase is left to consumers and investors, and policymakers should focus on maintaining an open and competitive market. Policymakers should take the same tact for cryptocurrencies.

It is especially important to preserve and enhance opportunities for crypto access because of the capacity for cryptocurrencies to bring benefits to groups who traditionally have avoided or been locked out of financial services, particularly the underbanked, people of color, and young workers.<sup>38</sup> Cryptocurrencies are proving instrumental in drawing such groups<sup>39</sup> in and could provide a unique—perhaps once-in-a-generation—way to build wealth and take increased control their financial futures.<sup>40</sup> However, adverse policy could lock consumers and investors out of the ability to access crypto and its attendant benefits.

### B. Conditions for Increasing Use

Cryptocurrency adoption is rapidly increasing. According to an analysis of worldwide cryptocurrency adoption, based off an examination of on-chain value transactions, on-chain retail transactions, and peer-to-peer (“P2P”) trade volume, global adoption increased by over 2,300%

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<sup>37</sup> Kingsley Obinna Alo, *How Bitcoin is Helping African Migrant Workers and Their Families Save Money*, Forkast (Mar. 9, 2020), <https://forkast.news/cryptocurrencies-remittance-africa-blockchain-bitcoin-money-transfers-fees/>.

<sup>38</sup> See Foster-Frau *supra* note 26; Suzanne Woolley, *Plan for Retirement? Millennials Don’t See the Point*, Bloomberg (Mar. 18, 2022), <https://www.bloomberg.com/news/articles/2022-03-18/retirement-planning-45-of-millennials-gen-z-don-t-see-the-point>.

<sup>39</sup> Michael J. Hsu, Comptroller, OCC, Remarks Before the British American Business Transatlantic Finance Forum 1-2 (Jan. 13, 2022), <https://www.occ.treas.gov/news-issuances/speeches/2022/pub-speech-2022-2.pdf> (people of color own crypto assets at rates comparable to, and sometimes higher than, White Americans); Nasdaq, *The Importance of Women in Crypto Leadership Positions* (Apr. 29, 2022), <https://www.nasdaq.com/articles/the-importance-of-women-in-crypto-leadership-positions>; Andrew Perrin, *16% of Americans say They Have Ever Invested In, Traded or Used Cryptocurrency*, Pew Rsch. Ctr. (Nov. 11, 2021), <https://www.pewresearch.org/fact-tank/2021/11/11/16-of-americans-say-they-have-ever-invested-in-traded-or-used-cryptocurrency/>.

<sup>40</sup> See BITCOIN TO UNITED STATES DOLLAR, <https://www.google.com/finance/quote/BTC-USD?window=5Y> (last visited Aug. 8, 2022); ETHER TO UNITED STATES DOLLAR, <https://www.google.com/finance/quote/ETH-USD?window=5Y> (last visited Aug. 8, 2022).

since Q3 2019 and over 881% since Q3 2020.<sup>41</sup> This growth is primarily occurring due to increases in P2P platforms and is driven by usage in emerging markets without access to centralized exchanges, including Kenya, Nigeria, and Vietnam. In the United States, however, cryptocurrency growth is slowing. While the United States remains a top country for cryptocurrency transactions overall, one study suggested that a lack of P2P transactions contributes to a slowing adoption number and may indicate increasing professionalization and institutionalization of the cryptocurrency industry.<sup>42</sup>

While such institutionalization of cryptocurrency is not inherently a hindrance to widespread cryptocurrency adoption, full realization of the benefits for most consumers will require the right regulatory, technological, and consumer-awareness conditions. Without these positive conditions, crypto adoption is likely to move overseas.

To ensure that the American public can fully benefit from cryptocurrency opportunities and unlock the promise of web3, the U.S. government must work towards implementing legislative and regulatory frameworks that provide certainty and promote innovation. As discussed in Section V *infra*, creating a regulatory framework that is cognizant of crypto's unique characteristics is critical. Further, any legislative or regulatory framework should foster a diverse cryptocurrency ecosystem rather than choosing the specific types of entities that can participate. Provided that legislation and regulation is guided by these overarching principles, the crypto industry will be able to continue to innovate and meet the needs of the greatest number of users.

Additionally, it will require continued technological developments. Cryptocurrency presents significant opportunities for consumer investment and transactional purposes. CCI supports increased technological partnerships between the crypto industry and law enforcement to stop illicit activities and increase consumer confidence in the legitimate uses of cryptocurrency. CCI has advocated for FinCEN to adopt new, crypto-informed mechanisms to identify and mitigate financial crime risk and works with the private sector to help develop new structures of public/private and private/private partnerships to address illicit activity to ensure that even smaller financial institutions are able to identify and prevent emerging illicit threats.<sup>43</sup>

Finally, consumer education regarding the benefits and opportunities of crypto is also important. Cryptocurrency is still an emerging technology. Bitcoin, the oldest and most widely adopted cryptocurrency, is still only 13 years old. Cryptocurrency is still seen by many as untested or too new to be an investment tool or to be used for regular transactions. The crypto industry and government policymakers can work in tandem to educate consumers about safe cryptocurrency usage. For example, as CCI noted in its comment letter to the Department of Labor, CCI is broadly in support of allowing more plan fiduciaries to offer information to

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<sup>41</sup> Chainalysis, *2021 Global Crypto Adoption Index: Worldwide Adoption Jumps Over 880% with P2P Platforms Driving Cryptocurrency Usage in Emerging Markets* (Oct. 14, 2021), <https://blog.chainalysis.com/reports/2021-global-crypto-adoption-index/>.

<sup>42</sup> *Id.*

<sup>43</sup> See Letter from CCI to Himamauli Das, Acting Director, FinCEN (Feb. 13, 2022), <https://www.regulations.gov/comment/FINCEN-2021-0008-0140>.



consumers about cryptocurrency benefits.<sup>44</sup> By increasing the amount of reliable information about cryptocurrency that consumers have access to, the greater number of consumers will be able to make responsible and informed choices about whether to use cryptocurrency for investments purposes or in daily P2P transactions.

### III. CRYPTOCURRENCY RISK MANAGEMENT

#### A. Cybersecurity

Responsible crypto companies like CCI members and the New York Department of Financial Services (“NYDFS”)<sup>45</sup> have developed robust cybersecurity programs for themselves and their regulated entities. Other regulators like the California Department of Financial Protection and Innovation have also emphasized attention to cyber risk in the current threat environment.<sup>46</sup> Federal standards, developed with the private sector, could provide uniformity and nationwide safeguards from malicious actors for both companies and customers.

Recognizing the threat to financial-services companies from “nation-states, terrorist organizations and independent criminal actors,”<sup>47</sup> the NYDFS promulgated cybersecurity requirements for banking, insurance, and certain other financial services companies licensed in the state.<sup>48</sup> NYDFS explains, “It is critical for all regulated institutions that have not yet done so to move swiftly and urgently to adopt a cybersecurity program and for all regulated entities to be subject to minimum standards with respect to their programs. The number of cyber events has been steadily increasing and estimates of potential risk to our financial services industry are stark.”<sup>49</sup> Under the NYDFS regulations, covered entities, which include regulated crypto firms engaging in crypto activity in New York, must maintain a cybersecurity program and policy, conduct self-assessments and testing of cyber defenses, and establish an incident response plan, among other requirements.<sup>50</sup> These standards are in place to protect both the company and its customers from malicious actors.

Crypto companies and their customers face cyber risks on several fronts. First, cybercriminals target cryptocurrencies and other crypto assets themselves. Recently, for

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<sup>44</sup> See Letter from CCI to Ali Khawar, Acting Assistant Sec’y, Employee Benefits Security Admin. (June 14, 2022), [https://cryptoforinnovation.org/wp-content/uploads/2022/06/Crypto-Council-for-Innovation-Department-of-Labor-Response-Letter\\_Final.pdf](https://cryptoforinnovation.org/wp-content/uploads/2022/06/Crypto-Council-for-Innovation-Department-of-Labor-Response-Letter_Final.pdf).

<sup>45</sup> Indeed, NYDFS continues to update these standards. See NYDFS, Proposed Second Amendment to 23 NYCRR 500 (July 29, 2022), [https://www.dfs.ny.gov/system/files/documents/2022/07/pre\\_proposed\\_draft\\_23nycrr500\\_amd2.pdf](https://www.dfs.ny.gov/system/files/documents/2022/07/pre_proposed_draft_23nycrr500_amd2.pdf).

<sup>46</sup> See e.g., California DFPI, *Obligations Regarding Situation in Ukraine and Russia*, (Mar. 4, 2022), [https://dfpi.ca.gov/wp-content/uploads/sites/337/2022/03/Guidance-to-FIs-re-Russia-Ukraine-1t\\_pjl.pdf](https://dfpi.ca.gov/wp-content/uploads/sites/337/2022/03/Guidance-to-FIs-re-Russia-Ukraine-1t_pjl.pdf).

<sup>47</sup> N.Y. Comp. Codes R. & Regs. tit. 23 § 500.0.

<sup>48</sup> *Id.* § 500.1(c).

<sup>49</sup> *Id.* § 500.0.

<sup>50</sup> *Id.* § 500.2(a).

example, hackers stole \$600 million or more worth of crypto assets in a single attack.<sup>51</sup> Second, crypto companies may also have access to valuable traditional assets like customer funds, company funds, or files and data, which could also be vulnerable to attack. Third, crypto companies are susceptible to the threats that traditional companies have long endured. Malicious actors target crypto companies' systems for ransom.<sup>52</sup> In addition to bad actors that might attempt to penetrate a company's defenses from the outside, crypto companies (like traditional financial companies) are also vulnerable to insider threats, where authorized personnel of a company abuse or misuse their access.<sup>53</sup> For example, an employee may use their access to the company's databases to steal customers' financial information.<sup>54</sup>

CCI members and other responsible crypto companies have recognized these risks and developed sophisticated cybersecurity programs, including programs like those required by NYDFS. These companies have put in place layers of protection like account security protocols, internal controls, asset security protocols, and compliance and certifications assessments. Further, those CCI members and other crypto companies that control customer assets have taken specific steps to protect against the misappropriation of those assets, including requiring the assent of multiple personnel before certain transactions with customer assets, using "cold storage" of private keys in media that are not connected to the Internet to reduce the risk of theft, and establishing backup systems. Robust cybersecurity programs like these are a necessary response to the potential costs of a successful cyber-attack. Not only are there direct costs from theft or harm to the company's systems, but there are also indirect costs from missed transactions during the downtime and lost goodwill if customers or others are also affected, and these indirect costs can be substantial and long-lasting.

For the benefit of all consumers and other market participants, federal policymakers should work with the private sector on uniform cybersecurity requirements and protections for participants in the cryptocurrency ecosystem.

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<sup>51</sup> See, e.g., Jonathan Ponciano, *Second Biggest Crypto Hack Ever: \$600 Million In Ether Stolen From NFT Gaming Blockchain*, Forbes (Mar. 29, 2022), <https://www.forbes.com/sites/jonathanponciano/2022/03/29/second-biggest-crypto-hack-ever-600-million-in-ethereum-stolen-from-nft-gaming-blockchain/?sh=4f855a5b2686>; Jonathan Ponciano, *More Than \$600 Million Stolen in Ethereum and Other Cryptocurrencies—Marking One of Crypto's Biggest Hacks Ever*, Forbes (Aug. 10, 2021), <https://www.forbes.com/sites/jonathanponciano/2021/08/10/more-than-600-million-stolen-in-ethereum-and-other-cryptocurrencies-marking-one-of-cryptos-biggest-hacks-ever/?sh=2f5851217f62>.

<sup>52</sup> See Edward Segal, *A Majority of Surveyed Companies Were Hit by Ransomware Attacks In 2021—and Paid Ransom Demands*, Forbes (Feb. 03, 2022), <https://www.forbes.com/sites/edwardsegal/2022/02/03/a-majority-of-surveyed-companies-were-hit-by-ransomware-attack-in-2021-and-paid-ransom-demands/?sh=57c7e085b8c6>.

<sup>53</sup> Nat'l Inst. of Standards and Tech., NIST Special Pub. 800-53, *Security and Privacy Controls for Information Systems and Organizations*, 406 (rev. Sept. 2020), <https://doi.org/10.6028/NIST.SP.800-53r5>.

<sup>54</sup> See, e.g., James Rundle & Catherine Stupp, *Capital One Breach Highlights Dangers of Insider Threats*, Wall St. J. (July 31, 2019), <https://www.wsj.com/articles/capital-one-breach-highlights-dangers-of-insider-threats-11564565402>.



## **B. Illicit Finance**

Traditional banking services are by no means free from abuse. For example, a recent survey by the Federal Reserve reports that 65% of U.S. adults have experienced fraudulent transactions in connection with their banking services.<sup>55</sup> Cryptocurrency's transparency and security benefits provide opportunities to combat fraudulent practices and illicit finance in novel ways that may improve on approaches currently taken in traditional financial services.

In fact, the cryptocurrency industry has already made major strides in developing compliance programs reasonably designed to prevent, detect, and report illicit finance. Cryptocurrency businesses that are covered financial institutions under the Bank Secrecy Act ("BSA") are required to develop anti-money laundering ("AML") compliance programs. Responsible cryptocurrency businesses that are money services businesses ("MSBs") typically develop AML compliance programs that include customer identification and verification, customer risk rating, and customer due diligence procedures that go beyond what is required by the letter of the law.

Cryptocurrency business AML programs increasingly consist of the components of AML programs at other financial institutions such as banks and broker-dealers.<sup>56</sup> These include the components prescribed by law:

- A designated BSA/AML compliance officer;
- Policies, procedures, and controls, including:
  - Customer identification and verification; and
  - Customer due diligence at onboarding and on an ongoing basis, including through transaction monitoring for suspicious activity;
- Training; and
- Independent testing.

In addition, these programs also include components that, while not necessarily specified directly in regulation, are components that regulators expect to see, such as:

- A tone from senior managers emphasizing the importance of compliance;
- A statement regarding risk assessment and risk tolerance; and
- Performance evaluations that include the employee's contributions to compliance.

As the cryptocurrency industry has matured, several firms have arisen to assist cryptocurrency businesses in meeting their compliance obligations. In particular, several firms have developed, and continue to enhance, sophisticated transaction-monitoring tools to identify

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<sup>55</sup> See Fed *supra* note 26.

<sup>56</sup> See *e.g.*, N.Y. Comp. Codes R. & Regs. tit. 23, § 200.15 (requiring a risk-based AML program for holders of the virtual currency business activity license).

suspicious activity, even if the cryptocurrency business using the tools does not have full insight into the identities of the parties engaged in the transactions. Some cryptocurrency businesses use more than one of these tools.

In addition, U.S. cryptocurrency businesses and employees are required—as are all U.S. persons and companies—to comply with U.S. sanctions. To meet this requirement, U.S. cryptocurrency businesses have adopted sanctions-compliance programs. Such programs, while not required by statute or regulation, are a prudent measure to mitigate the risk that the business would be exploited by individuals or entities subject to sanctions, thereby causing the business inadvertently to violate the sanctions. Some cryptocurrency businesses have adopted controls such as “geoblocking” to block customers in comprehensively sanctioned jurisdictions from accessing their services. Some cryptocurrency businesses are also taking steps to identify individuals and entities that seek to mask or spoof their internet protocol (“IP”) address to evade the geoblocking tools.<sup>57</sup>

Additionally, the unique properties of the blockchain, on which all transactions are generally publicly available, presents opportunities to improve upon traditional approaches to anti-money laundering compliance. As cryptocurrency applications proliferate, an increasing portion of economic activity will likely take place on publicly observable blockchains. Just as in the past, where the government recognized that the private sector has access to information to identify suspicious activity, hosted wallet providers and cryptocurrency exchanges, in partnership with others such as blockchain-analytics firms, may today be better positioned than governments to develop techniques to analyze activity on the blockchain and to identify specific typologies of illicit activity.

The government, by contrast, may have access to a broader range of information that can be used to confirm the identities of individual wallet-holders involved in potentially suspicious activity and to inform an analysis of financial crime trends. Therefore, FinCEN has already worked in partnership with the private sector to establish the necessary “feedback loops,” (through FinCEN Exchange and the issuance of typologies for threat identification and mitigation) that Acting Director Das has said is one of FinCEN’s current goals.<sup>58</sup> Continued utilization of these mechanisms is crucial.

There are many examples of this kind of public-private partnership producing results. For example, cooperation between a private-sector blockchain-analytics firm and federal law

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<sup>57</sup> NYDFS, Guidance on Use of Blockchain Analytics, April 28, 2022 (“OFAC notes: ‘Transaction monitoring and investigation software can be used to identify transactions involving virtual currency addresses or other identifying information (e.g., originator, beneficiary, originating and beneficiary exchanges, and underlying transactional data) associated with sanctioned individuals and entities listed on the SDN List or other sanctions lists, or located in sanctioned jurisdictions.’”).

<sup>58</sup> Him Das, Acting Director, FinCEN, Prepared Remarks, American Bankers Association/American Bar Association Financial Crimes Enforcement Conference (Jan. 13, 2022), <https://www.fincen.gov/news/speeches/prepared-remarks-fincen-acting-director-him-das-delivered-virtually-american-bankers>.

enforcement led to the October 2021 arrest of a major suspect in child sexual exploitation crimes.<sup>59</sup> Another example is the government’s recovery of the ransom paid in Bitcoin by Colonial Pipeline Co. In that instance, the Department of Justice was able to seize the majority of the ransom, in part, by using the traceability of Bitcoin on the blockchain.<sup>60</sup> Still another example is the government seizure of stolen virtual currency and the arrest of suspects charged with laundering virtual currency stolen from Bitfinex. In announcing the seizure and arrests, the government acknowledged its work with a “coalition of the willing to unravel these technical fraud schemes and identify the perpetrators.”<sup>61</sup>

In our February 2022 Response to FinCEN’s Request for Information on the Modernization of U.S. AML/CFT Regulatory Regime, CCI offered a number of suggestions and guiding principles that the government should adopt to develop the opportunity to improve upon the traditional approach to AML compliance. These included:

- principles around threat identification and dissemination through public-private partnerships; and
- novel approaches to customer identification, verification, due diligence, and record retention.

Rather than repeat those responses in full here, CCI attaches its complete response to the FinCEN RFI as **Appendix A** and incorporates it herein by reference. We wish to note a few salient details about that response, however:

- The need for speed in identifying and disseminating emerging typologies of money laundering, terrorist finance, and other forms of illicit activity call for a deeper and more operational private-public approach to fighting illicit finance that will require the government to look to and leverage the best features of existing private-public platforms; and
- The potential that technological innovations such as digital identification tokens, zero-knowledge proofs, and sophisticated forms of encryption present for improved approaches to customer identification and verification, including the ability for customers to gain more control over their digital identities and, for example, to be able to satisfy successive financial institutions that their identity already has been verified without having to provide sensitive personal information to yet another financial institution.

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<sup>59</sup> Andy Greenberg, *Inside the Bitcoin Bust That Took Down the Web’s Biggest Child Abuse Site*, Wired (Apr. 7, 2022), <https://www.wired.com/story/tracers-in-the-dark-welcome-to-video-crypto-anonymity-myth>.

<sup>60</sup> See Brett Wolf, *Recovery of Colonial Pipeline Ransom Funds Highlights Traceability of Cryptocurrency*, Thomson Reuters (Jun. 23, 2021), <https://www.thomsonreuters.com/en-us/posts/investigation-fraud-and-risk/colonial-pipeline-ransom-funds>.

<sup>61</sup> Press Release, Dep’t of Justice, “Two Arrested for Alleged Conspiracy to Launder \$4.5 Billion in Stolen Cryptocurrency (Feb. 8, 2022), <https://www.justice.gov/opa/pr/two-arrested-alleged-conspiracy-launder-45-billion-stolen-cryptocurrency>.

These principles and technological developments should equally inform the government’s approach in the case of self-custodied wallets. The rulemaking appeared in the recent Spring 2022 Unified Agenda, with an expected “Final Action” in March of 2023.<sup>62</sup> Many commenters, including CCI members, already engaged at length with the December 2020 proposed “Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets” (“Proposal”) when it was published. We note a small sample here.<sup>63</sup> In the almost two years since December 2020, the industry has seen sustained and rapid growth, including related to the advances in combating illicit finance discussed above. The industry would likely continue apace through any finalization of the Proposal. The Proposal is outdated at this point, and a final rule further in the future is not positioned to account for these developments.<sup>64</sup> If the Department is considering finalizing any version of the Proposal, we strongly urge further engagement before doing so.

#### **IV. KEY PRINCIPLES THAT SHOULD GUIDE ANY CRYPTOCURRENCY LEGISLATION OR REGULATION**

CCI supports the goals of the Executive Order, including:

- Responsible innovation;
- Equitable growth;
- Financial inclusion;
- Mitigating illicit finance and national security risks;
- US leadership in the global financial system;
- US prominence in technology; and
- Consumer choice and protection.

Appropriate legislation and regulation can be important to realizing these goals. However, inappropriate legislation and regulation, alongside regulation through enforcement, could prevent consumers, investors, and the economy as a whole from realizing these goals and the full benefits of cryptocurrencies and other digital assets. Accordingly, CCI believes it is important that legislation and regulation be guided by key principles, including:

- Legislation and regulation should be tailored to address the unique characteristics of digital assets.

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<sup>62</sup> Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets , 85 F.R. §83840 (2022), <https://www.reginfo.gov/public/do/eAgendaViewRule?pubId=202204&RIN=1506-AB47>.

<sup>63</sup> See e.g., Comment from Andreesen Horowitz, Re: FinCEN-2020-0020, RIN 1506-AB47, Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets (Jan. 4, 2021); Comment from Andreesen Horowitz, Re: FINCEN-2020-0020, RIN 1506-AB47, Reporting Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets (March 29, 2021).

<sup>64</sup> See, e.g., HM Treasury, Response to the Consultation, Amendments to the Money Laundering, Terrorist Financing and Transfer of Funds (Information on Payer) Regulations 2017 Statutory Instrument 2022, at 28 (“there is not good evidence that unhosted wallets present a disproportionate risk of being used in illicit finance”).

- Legislation and regulation should create a level playing field for all who want to be in the crypto industry.
- Legislation and regulation should promote responsible innovation while putting in place appropriate protections for consumers and investors.
- Legislation and regulation should ensure that innovators can operate in the United States, with certainty about the rules, and take into account that doing so is also paramount to the United States’ national and economic security interests.
- Discouraging regulation by enforcement.

**A. Principle 1: Legislation and Regulation of Cryptocurrency Should Be Tailored to Address the Unique Characteristics of Cryptocurrency**

Cryptocurrencies are a once-in-a-generation opportunity to realize benefits such as trust, immutability, and resilience arising from recording transactions on a distributed network. Accordingly, any legislation or regulation of cryptocurrencies should be tailored to address the unique characteristics of cryptocurrencies.

In cases of previous financial innovations, Congress has responded with legislation tailored to the specific risks and benefits of those activities. For example, after the creation of low-cost electronic funds transfers, Congress responded with the Electronic Fund Transfers Act (EFTA). EFTA helped make possible the widespread adoption of such low-cost payments, in part by limiting the liability of consumers for unauthorized or erroneous transfers.

It is true that in some cases of financial innovation, Congress and regulators have found it possible to meet policy objectives by expanding or applying existing statutory and regulatory approaches. For example, after the creation and increased success of the consumer credit card, Congress responded by expanding the Truth in Lending Act (TILA) to make clear that it covered the extension of consumer credit via a card or other device, and regulators similarly have responded by amending and expanding TILA’s implementing regulation, Regulation Z. That approach works best, however, when the new financial activity is quite similar to a previously regulated activity (in the case of TILA, extending consumer credit). In contrast, cryptocurrency is profoundly different from preexisting financial tools and therefore requires a different regulatory approach.

A challenge for policy makers is to know when a financial innovation is sufficiently like a previous activity that it can be safely and appropriately regulated within existing statutory authority merely by expanding existing regulation to cover it, and when a financial innovation is sufficiently different that it requires a new, or largely new, approach. CCI respectfully submits that cryptocurrency activities tend to be sufficiently different in their characteristics, risks, and benefits that a new approach will often be warranted.

One reason that this is important is that certain legacy regulatory frameworks may be ill-suited for addressing the unique characteristics of cryptocurrencies. “Shoe-horning” cryptocurrencies into legacy regulatory frameworks may create unanticipated risks and prevent

full realization of the benefits of cryptocurrency. For example, cryptocurrency is not an access-device, as that term is defined under the EFTA and Regulation E. Further, it has special characteristics, including cryptographic protections and, depending on the cryptocurrency, simultaneous publication to a distributed ledger. Addressing the risk of unauthorized or erroneous transfers through, say, the EFTA and Regulation E could undermine the security that cryptocurrency applications achieve by introducing doubt as to whether a transaction published to the ledger can be relied on by other market participants without the uncertainty that the transaction will be unwound after a period of time. To be clear, CCI is not suggesting that unauthorized transfers of cryptocurrency can never occur. Rather, CCI's view is that cryptocurrency users should have the ability to choose a technology that was designed to address this risk through other means.

**B. Principle 2: Legislation and Regulation of Cryptocurrency Should Create a Level Playing Field for All Who Want to Be in the Crypto Industry**

CCI believes that consumers and investors should have a chance to choose the responsible innovations that work best for them. Currently, many different types of businesses engage in cryptocurrency activities through a variety of business models and product offerings. Although some product offerings may share some characteristics with legacy products, the government should carefully consider the full range of characteristics of the offerings, rather than allow one or a few characteristics to drive a conclusion that they may be offered only by entities permitted to offer similar legacy products. For example, if a cryptocurrency product has some characteristics in common with products offered by banks, that should not mean that only banks should be permitted to offer the cryptocurrency products. Any legislation or regulation should create a level playing field for all who want to be responsible innovators in the crypto industry, rather than artificially or unnecessarily constraining which entities may participate.

**C. Principle 3: Legislation and Regulation of Cryptocurrency Should Promote Responsible Innovation While Putting in Place Appropriate Protections for Consumers and Investors**

As the President's Executive Order makes clear, any new legislation and regulation of the cryptocurrency industry should promote responsible innovation, rather than curtail, restrict, or preclude it. At the same time, the Executive Order makes clear the Administration's goal of putting in place appropriate protections for consumers and investors. CCI strongly supports both of these goals so that consumers, businesses, and investors can receive the full benefits of cryptocurrencies and the technologies that support them, while being appropriately informed of and protected from the risks.

**D. Principle 4: Legislation and Regulation of Cryptocurrency should ensure that innovators can operate in the United States, with certainty about the rules, and take into account that doing so is also paramount to the United States' national and economic security interests.**

As discussed, cryptocurrency and blockchain technologies more generally represent a once-in-a-generation, potentially transformative innovation for the financial sector. For decades, the United States and the U.S. financial system have been at the center of the global financial system, with essential consequences for U.S. economic and national security. It is paramount that the United States remain at the center of the global financial system going forward. If the center of financial innovation through cryptocurrency and blockchain technologies more generally moves outside of the United States, it would have serious, adverse consequences for the United States. Accordingly, legislators and regulators should focus on common sense, pro-business policies to support private sector activity and thereby secure America's leadership in the emerging digital global financial system.

American leadership in the international economic system has been crucial to United States national and economic security both past and present.<sup>65</sup> The importance of the U.S. Dollar to the global economy provides the United States unique tools to protect national and economic security. For example, foreign countries and individuals hold U.S. dollars as a source of financial resources and to facilitate transactions internationally. Those non-U.S. accounts and transactions require access to U.S. dollars and U.S. markets to function. The centrality of the U.S. dollar allows the Treasury Department to exercise significant reach that it might not otherwise have.

Other countries may be moving ahead in crypto technology, regulation, and talent that could threaten continued United States leadership. For instance, China has made significant investments in digital currencies and blockchain technologies.<sup>66</sup> Countries around the world, including the European Union, have made significant moves towards regulatory clarity.<sup>67</sup> Finally, while the overall developer ecosystem for web3 is growing, the United States is losing its market share – with significant growth in emerging markets like Russia and India.<sup>68</sup>

The significant policy and regulatory uncertainty to date is a drag on private sector innovation and a detriment to continued American leadership in the international financial system. As just one example, companies must contend with an alphabet soup of potential regulators, including the Securities and Exchange Commission, Commodity Futures Trading

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<sup>65</sup> Douglas A. Rediker, *Why US Multilateral Leadership was Key to the Global Financial Crisis Response*, Brookings Inst. (Sept. 12, 2018), <https://www.brookings.edu/blog/future-development/2018/09/12/why-us-multilateral-leadership-was-key-to-the-global-financial-crisis-response>; Eric Milstein & David Wessel, *What did the Fed do in Response to the COVID-19 Crisis?*, Brookings Inst. (Dec. 17, 2021), <https://www.brookings.edu/research/fed-response-to-covid19>.

<sup>66</sup> Frederick Kempe, *Why the US Can't Afford to Fall Behind in the Global Digital Currency Race*, The Atlantic Council (Feb. 28, 2021), <https://www.atlanticcouncil.org/content-series/inflection-points/why-the-us-cant-afford-to-fall-behind-in-the-global-digital-currency-race/>.

<sup>67</sup> Chris Matthews, *U.S. is 'Behind the Curve' on Crypto Regulations, says SEC Commissioner Peirce*, MarketWatch (Apr. 7, 2022), <https://www.marketwatch.com/story/u-s-is-behind-the-curve-on-crypto-regulations-says-sec-commissioner-peirce-11617824160>.

<sup>68</sup> Enrique Herreros, @eherrerosj, Twitter (May 10, 2022, 11:32 AM) <https://twitter.com/eherrerosj/status/1524049725103742977?s=20&t=ZjpUp5dCFAFZXBq52NLcqw>.

Commission, U.S. Department of the Treasury, prudential banking regulators, the Consumer Financial Protection Bureau, and others with ambiguous and potentially competing jurisdictional authority. Innovators are reluctant to develop technologies in the United States in the event that new, evolving regulations threaten their investments, market opportunities, and ability to maximize revenue. Policymakers can greatly enhance the potential for innovation by facilitating coordination among agencies to develop a more streamlined and predictable approach—without sacrificing any regulatory oversight deemed necessary.

#### **E. Principle 5: Discouraging Regulation by Enforcement**

Legislators and regulators should provide clear, forward-looking rules of the road for cryptocurrencies rather than rely on enforcement actions to create new law and policy. This would improve policy development, treat the individuals involved in an enforcement action fairly, and provide a strong foundation for private sector innovation. First, setting out clear policy for cryptocurrencies in advance of taking an enforcement action allows policymakers to marshal the broadest expertise and to consider all parts of an issue holistically. In enforcement, the outcome is driven by the parties, based on the information that they choose to submit, and limited to the issues in dispute. Second, clear rules in advance enforcement action is necessary for a fair proceeding. Finally, regulation by enforcement further harms innovation. Innovators are unlikely to pursue their ideas without the certainty that clear rules, established in advance of enforcement, provide.

\* \* \*

In the next parts of this letter, we apply these principles to three important policy areas: cryptocurrency transfers, stablecoins, and bankruptcy. However, the principles could be – and should be – used to guide policymaking approaches in a wide range of areas related to cryptocurrency and blockchain.

### **V. APPLICATION OF GUIDING PRINCIPLES**

#### **A. Cryptocurrency Transfers**

Cryptocurrency transfers are a good example of how the guiding principles should be applied. The current approach at the federal level and in many states is to treat any cryptocurrency business engagement in the transfer or exchange of cryptocurrency as a money transmitter subject to federal registration and state licensing requirements.

This approach may seem reasonable where an entity’s business is the movement of funds and where cryptocurrency is the store of value or one of the stores of value used. In the case of such entities, it is reasonable to require them to have a money transmitter license (although, as discussed below, a pathway for national regulation could be more efficient than regulation by each of the 49 states and the District of Columbia). Such requirements serve important policy



interests implicated by the nature of the entity’s activity, such as protecting originators and beneficiaries by ensuring the entity has sound, reputable management and has posted sufficient capital reserves to make good on payments in the event the entity was to fail while payments were mid-transmission.

But this does not mean that all use cases involving money transmission should be limited to “money transmitters” and, indeed, they are not currently. Money transmission law has long recognized that other types of entities may engage in money transmission without being subject to state licensing or federal registration. For example, banks are permitted to transmit money without being licensed as a money transmitter. As another example, in many states, non-financial businesses such as grocery stores are permitted to accept funds from consumers to pay utility bills under the “agent of the payee” exemption. As an additional example, the federal rules recognize exemptions from registration for business where the movement of funds is integral to the provisions of goods or services or where the business operates as a settlement mechanism between other entities that are covered financial institutions under the BSA. Accordingly, where a cryptocurrency business is not engaged primarily in the transfer of funds between individuals or entities, but changes in the ownership of a cryptocurrency occur as a result of the activity, the business may not necessarily need to be regulated as a money transmitter.

In fact, although CCI supports goals of protecting originators and beneficiaries from unscrupulous or insolvent firms through the regulation of money transmission, there may be other, more efficient regulatory approaches for digitally native firms that move money via cryptocurrency networks through smartphone applications and websites and do not have physical stores in any state. Such firms can be—and often are—national, if not international, in their reach from start-up. Providing a pathway for national regulation of such firms would make sense given their operations. It would also eliminate confusion and uncertainty that arises when a business is exempt from the definition of money transmitter at the federal level, but there is no explicit equivalent exemption in one or more of the states. Further, it would promote competition and innovation by providing optionality for start-ups not in a position to spend the time and expense of securing money transmission licenses in each of the 49 states that require them, while ensuring they are still subject to regulatory oversight.

## **B. Stablecoins**

A stablecoin is a crypto asset whose value is pegged to another currency, commodity, or other financial instrument to reduce its volatility and thus to enhance its suitability for making payments, hedging against volatility in other types of assets, and participating in decentralized finance among other uses. Accordingly, policymakers should not make artificial distinctions between who may issue stablecoins or how they reduce fluctuations in their value. Rather, they should follow the principles of tailoring and non-exclusion when designing any regulatory controls for stablecoin. The government should not limit the ability to issue stablecoins to banks or, as has been suggested more recently, affiliates of banks; it should allow responsible bank and non-bank entities alike to issue stablecoins. Nor should it pick a winner among the different methods to reduce fluctuations in value; instead, policymakers should allow reasonable

alternatives to develop subject to the demands of consumers, recognizing that different types of stable coins (*e.g.*, fiat backed versus algo backed) may require different regulatory approaches.

### *1. Issuers*

A diverse ecosystem of private stablecoin issuers would permit different business models to meet the varied needs of the market. The existing market for payments has generally thrived this way, which bodes well if policymakers maintain this practice for stablecoins.

#### *a. Private Entities*

Currently, many different types of entities compete in the market for issuing stablecoins. These include banks and affiliates of banks, but also other types of entities, such as national trust banks, state-chartered special-purpose trust companies, and money transmitters. Not all these entities are engaged in the business of banking—that is, both accepting deposits and extending credit. Rather, they focus on various business models, and generally may issue the stablecoins for use in specific applications, such as allowing consumers to send remittances to other countries without exchange-rate conversion fees or uncertainty.

A banking license, or corporate affiliation with a bank, is not necessary to issue stablecoins safely and effectively. Banks offer a distinctive service (demand deposit accounts) and engage in maturity transformation by lending with deposits. The combination of short-term liabilities (demand deposits) and long-term assets (loans) can result in runs on a bank and raise concerns about liquidity or credit risk. Banks are also distinctly, and highly, regulated against these risks, which increases the costs of operation while mitigating the risk of customers losing their account funds. Though not banks themselves, bank affiliates have a close relationship with a bank or banks, may offer services closely tied to banking, and benefit from that relationship without taking on the full cost of bank regulation or being in competition with banks for deposits.

Safely issuing a stablecoin requires neither a banking license nor bank affiliation. Unlike the core business of banking, which traditionally relies on maturity transformation, a stablecoin issuer might not engage in lending or necessarily hold user funds itself. In that case, the application of bank capital and liquidity regulation to guard against investment losses or an inability to immediately withdraw funds may serve no useful purpose but would artificially restrict competition among issuers. Instead, tailored legislation and regulation would recognize and target the risks relevant to the business model. In a case where a nonbank issues stablecoins for use in payments by account holders at banks, the banks providing the accounts that custody the reserves would be subject to regulation and the funds in the accounts insured by the FDIC. The stablecoin issuer would be regulated and supervised in accordance with its transfer function, including to mitigate operational risk. In other cases, a nonbank stablecoin issuer may transfer value without the need for (or in some cases access to) a bank, as in the case of remittance transfers.

For example, nonbank stablecoin issuers could replicate prepaid or stored-value cards like gift cards, government benefit cards, or payroll cards. Stored-value cards provide users a

method of transacting electronically without a bank account. The card is loaded by either the user or a third-party and may then be used for purchases at either a single merchant (in a closed loop) or multiple merchants (open loop). Recipients of government nutrition benefits may use an “Electronic Benefits Transfer” card to receive and use Supplemental Nutrition Assistance Program funds, parents may buy prepaid cards for children, and wage earners who lack a bank account may receive their income through a payroll card rather than a check. In these cases, the full suite of banking regulation would be unnecessary, and stablecoins could be spent like the value stored on a card. In addition to accruing the broad benefits of cryptocurrencies discussed above, stablecoins could provide an alternative to a physical card and its consequent risk of loss. Stablecoin stored-value products could be of particular benefit to the unbanked and underbanked and advance financial inclusion.

In sum, banks that issue stablecoin should continue to be regulated as banks, albeit with examination procedures for their stablecoin issuance businesses that are tailored to the specific technologies associated with issuing stablecoin. State chartered trust companies that issue stablecoins subject to consumer protection regulations, capital reserve requirements, cybersecurity requirements, and AML and banking compliance standards set and examined by a state financial regulator, should also continue to be regulated under such a framework. Money transmitters that issue stablecoins for the purpose of facilitating safer, more secure, and more reliable remittances without exchange-rate risk should continue to be regulated as money transmitters. For them, requirements to post capital sufficient to cover payments in mid transmission should continue to be sufficient to safeguard the interests of originators and beneficiaries.

## 2. *Collateral*

As with issuers, policymakers should not hastily or haphazardly limit potential mechanisms to reduce fluctuations in value. Because of the range of possible stablecoin designs, the analysis necessary to categorically exclude potential mechanisms to reduce fluctuations in value could unnecessarily stifle innovation. Instead, policymakers should encourage continued innovation in stablecoin technology and diversification in application. The benefits and risks presented by different arrangements may be appropriate for different circumstances and meet varied market needs.

Stablecoins aim to reproduce a certain value—a “peg”—and maintain the peg through some mechanism, either by collateralization (holding assets equal to or greater than the value of the outstanding coins) or by another mechanism, like an algorithm designed to ensure the peg. In the case of a single-currency stablecoin, the peg could be the US Dollar with collateral chosen to support the peg.

In a single-currency stablecoin, the stablecoin would represent a 1:1 exchange-rate against the reference currency, i.e., one stablecoin would equal one US Dollar. A common purpose for this arrangement could be to reproduce virtual money and transact electronically in an easily understood unit of account or for assets also valued in the given currency. To maintain the peg, the issuer would require assets with a total value in US Dollars equal to or greater than the sum of outstanding stablecoins. If the value of the assets fell below the necessary level, the

issuer would risk the inability to redeem the outstanding stablecoins in full and “breaking the buck,” until the value of the assets increased above the threshold. A US Dollar stablecoin issuer might hold US Dollars, US Treasuries, short-term US Dollar-denominated debt, or other assets to support the peg.

Another approach is the single-commodity stablecoin. Rather than representing the value of a currency, the single-commodity stablecoin represents the value of a particular commodity, like gold. A single-currency stablecoin might allow a user to trade on the monetary value of gold or in actual gold, if for example a gold-backed stablecoin were redeemable for the physical commodity. Similar to the above example, to maintain the value of the single-commodity stablecoin, the issuer would maintain assets equivalent to the value of the outstanding stablecoins either in the commodity itself or in other assets.

This pattern could be reproduced with other cryptocurrencies and crypto assets as either the peg or the collateralized assets. For example, an issuer might develop a basket of currencies, commodities, or both as the peg for a stablecoin. Such stablecoins could be less sensitive to the relative value of a single currency or commodity.

To this point, we have assumed that an issuer maintains a peg by maintaining assets at a value equal to or greater than the value of the outstanding stablecoins. That is not the only mechanism to maintain a stable value. Other mechanisms may as well, either in full or in part. So-called algorithmic or synthetic stablecoins rely on calculations and computer operations to maintain their value. For example, some may deploy principles of supply-and-demand to periodically alter the supply of tokens outstanding so that each maintains a stable value or may create demand for a stablecoin by discounting the price of purchasing an asset associated with the stablecoin relative to the value of the peg. Others might combine aspects of an algorithmic stablecoin and asset-backed stablecoin to maintain a peg.

Policymakers should not take it upon themselves to limit permissible pegs or collateral categorically. Rather, issuers should select the appropriate peg in light of the purpose and design of their stablecoin. Then, regulators could assess the risks associated with the selected peg or collateral—an important supervisory role for which regulators would have the relevant expertise.

### 3. *Recommendations*

In sum, policymakers should follow the twin principles of tailoring and non-exclusion. Policymakers should not exclude nonbanks from becoming stablecoin issuers. Instead, nonbank issuers should be subject to regulation and supervision tailored to the risks of the nonbank’s activities. Policymakers should also refrain from limiting the options for issuers to minimize the fluctuations in the value of a stablecoin. Issuers are best positioned to select collateral in particular cases with supervision of the issuer’s risk-management practices by relevant regulators.

## A. Self-Hosted Wallets

Policymakers should refrain from arbitrarily limiting self-hosted wallets, either directly by prohibition or indirectly by imposing unnecessary and burdensome regulatory requirements upon users. Self-hosted wallets represent for users a spirit of financial self-reliance, not illicit behavior.

In December 2020, FinCEN proposed “Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets” (“December 2020 Proposal”).<sup>69</sup> The proposal would impose a reporting requirement for certain cryptocurrency transactions deemed to be “a virtual currency analogue to the [current] CTR [Currency Transaction Report] reporting requirement”<sup>70</sup> under the existing regulations implementing the BSA.<sup>71</sup> Despite the proposal languishing for nearly two years unfinalized, the rulemaking continues to be listed among top regulatory priorities. The rulemaking appeared in the recent Spring 2022 Unified Agenda, with an expected “Final Action” in March of 2023.<sup>72</sup>

Commenters have already explained at length the December 2020 Proposal’s foundational misunderstanding and the resulting harm that it would cause to the cryptocurrency ecosystem and its users.<sup>73</sup> Specifically, the proposed rule erroneously equates the use of an unhosted wallet with illicit activity, in contrast to users of wallets hosted by financial institutions.<sup>74</sup> As a result, the proposed rule errs when it proposes similar reporting obligations on publicly recorded and immutable blockchain transactions as exist for ephemeral cash transactions. For instance, the UK government after its consultation with regulators, industry

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<sup>69</sup> See *Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets*, 85 Fed. Reg. 83,840 (proposed Dec. 23, 2020) (“December 2020 Proposal”), <https://www.govinfo.gov/content/pkg/FR-2020-12-23/pdf/2020-28437.pdf>.

<sup>70</sup> December 2020 Proposal at 83,844, n.31.

<sup>71</sup> 31 C.F.R. § 1010.311.

<sup>72</sup> TK, <https://www.reginfo.gov/public/do/eAgendaViewRule?pubId=202204&RIN=1506-AB47>.

<sup>73</sup> As of early January, over 7,000 comments were submitted, including comments from Andreesen Horowitz, Block (formerly Square), US Chamber of Commerce, MIT Digital Currency Initiative, CrossTower, Coin Center, Blockchain Association, Chamber of Digital Commerce. Nikhilesh De, *65K Comments and Counting: Crypto Industry Fights ‘Arbitrary’ Treasury Rule*, CoinDesk (Jan. 7, 2021), <https://www.coindesk.com/65k-comments-and-counting-crypto-industry-fights-arbitrary-treasury-rule>.

<sup>74</sup> December 2020 Proposal at 83,841 n.4 (“For example, across 2017 and 2018, FinCEN observed at least seventeen separate transactions over \$10,000 conducted between U.S. financial institutions and unhosted wallets affiliated with the Lazarus Group, a malign actor engaged in efforts to steal and extort CVC as a means of generating and laundering large amounts of revenue for the North Korean regime. Generally, FinCEN has observed that, following initial receipt of the funds, the perpetrator may then engage in multiple transactions between unhosted wallets before exchanging the CVC for fiat currency.”); *id.* at 83,843-44 (“Hosted wallets are provided by account-based money transmitters that receive, store, and transmit CVC on behalf of their account holders. . . . By contrast, the term unhosted wallet describes when a financial institution is not required to conduct transactions from the wallet . . . The Treasury Department has previously noted that “[a]nonymity in transactions and funds transfers is the main risk that facilitates money laundering.”); *id.* at 83,853 (“FinCEN expects that malign actors may exploit such a delay by moving assets to unhosted wallets and away from regulated financial institutions to escape financial transparency”)

and academics decided to abandon its plans of introducing a KYC rule for self-hosted wallets in its implementation of the travel rule:

“The government does not agree that unhosted wallet transactions should automatically be viewed as higher risk; many persons who hold cryptoassets for legitimate purposes use unhosted wallets due to their customizability and potential security advantages (e.g., cold wallet storage), and there is no good evidence that unhosted wallets present a disproportionate risk of being used in illicit finance.”<sup>75</sup>

The Department should consider these and other similar concerns rather than proceed with the rulemaking in its current form.

Contrary to the depiction in the rule of self-hosted wallets as inherently suspicious, self-hosted wallets represent a way to take control of one’s own financial life. Cryptocurrencies developed in the aftermath of a financial crisis that undermined the trust necessary for a functioning financial system that serves all. Many of the well-known financial institutions that Americans relied on were suddenly at great risk. In contrast, self-hosted wallets enable individuals to participate in financial activity without relying on the same banks and brokers at the center of the financial crisis. Many people find blockchains—which are open source and distributed—more trustworthy than traditional banks. Anyone, including government agencies, can review a blockchain’s transaction history that is already in public view, providing assurances to all of the integrity of the blockchain.

The Department and FinCEN should not unreasonably burden self-hosted wallet users with unnecessary recordkeeping and reporting obligations. Instead, FinCEN should take advantage of the transparency provided by blockchains and reconsider the proposed rule to tailor the regulation accordingly.

## CONCLUSION

In conclusion, cryptocurrencies and blockchain applications have already delivered and promise further to deliver great benefits to consumers, investors, businesses, and the economy as a whole. As the Department considers how to promote responsible innovation in this area, we hope the Department will be guided by the key principles outlined above. So guided, CCI is confident that responsible innovators in this field will continue to create products and services that leverage the inherent strengths of blockchain technology and bring the benefits of transparency, security, and efficiency to a range of users and sectors.

Moreover, the United States has been the industry leader in blockchain technology and digital assets. The United States needs to construct policies, laws and regulations that ensure U.S. global competitiveness. In addition, it is paramount for U.S. economic and national security

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<sup>75</sup> Amendments to the Money Laundering, Terrorist Financing and Transfer of Funds (Information on the Payer) Regulations 2017 Statutory Instrument 2022 (UK), [https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/1083351/MLRs\\_S\\_I\\_2022\\_-\\_Consultation\\_Response\\_final.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1083351/MLRs_S_I_2022_-_Consultation_Response_final.pdf).

that the U.S. financial system remain at the center of the global financial system. The United States should not allow leadership in the potentially transformative technologies of cryptocurrency and other blockchain applications to move outside of the United States. Rather, legislators and regulators should focus on common sense, pro-business policies to support private sector activity and thereby secure America's leadership in the emerging digital global financial system, promoting responsible innovation, economic growth, safety, inclusion and equity, and economic and national security.

Sincerely,

A handwritten signature in black ink, appearing to be 'S. Warren', with a long horizontal flourish extending to the right.

Sheila Warren  
Chief Executive Officer  
Crypto Council for Innovation

## Appendix A

### **BY U.S. MAIL AND ELECTRONIC SUBMISSION**

Himamauli Das  
Acting Director, Financial Crimes Enforcement Network  
Policy Division  
P.O. Box 39  
Vienna, VA 22183

February 13, 2022

### **RE: FinCEN Docket No. FINCEN-2021-0008, Response to FinCEN’s Request for Information on the Modernization of U.S. AML/CFT Regulatory Regime**

Dear Acting Director Das,

The Crypto Council for Innovation (“CCI”) appreciates the opportunity to comment on the Financial Crimes Enforcement Network’s (“FinCEN”) request for information (“RFI”) regarding ways to “streamline, modernize, and update the anti-money laundering and countering the financing of terrorism (“AML/CFT”) regime of the United States,”<sup>1</sup> specifically with respect to the Bank Secrecy Act and its implementing regulations (collectively, the “BSA”).<sup>2</sup>

CCI is an alliance of crypto industry leaders with a mission to communicate the benefits of crypto and demonstrate its transformational promise. CCI members include some of the leading global companies and investors operating in the cryptocurrency industry, including Andreessen Horowitz, Block (formerly Square), Coinbase, Fidelity Digital Assets, Paradigm, and Ribbit Capital. CCI members span the crypto ecosystem and share the goal of encouraging the responsible global regulation of crypto to unlock economic potential, improve lives, foster financial inclusion, protect national security, and disrupt illicit activity. CCI and its members stand ready and willing to work with FinCEN and other government agencies to accomplish these goals to ensure that the most transformative innovations of this generation and the next are anchored in the United States.

#### **I. *Introduction and Overview***

CCI welcomes FinCEN’s interest in modernizing AML/CFT regulation and strongly believes that the technological revolution of the last decade has made the current moment a unique opportunity to reexamine how the United States counters the threat of financial crime and

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<sup>1</sup> Press Release, FinCEN, *FinCEN Seeks Comments on Modernization of U.S. AML/CFT Regulatory Regime* (Dec. 14, 2021), <https://www.fincen.gov/news/news-releases/fincen-seeks-comments-modernization-us-amlcft-regulatory-regime>; Review of Bank Secrecy Act Regulations and Guidance, 86 Fed. Reg. 71,201 (Dec. 15, 2021), <https://www.govinfo.gov/content/pkg/FR-2021-12-15/pdf/2021-27081.pdf>.

<sup>2</sup> The BSA is codified at 31 U.S.C. § 5311 *et seq.*, and the BSA implementing regulations are codified at 31 C.F.R. § 1010, *et seq.*



to explore new ways to deploy technology to address emerging threats. Specifically, as FinCEN embarks on the process of modernizing the BSA, it should consider how to harness the innovation that blockchain and other new technologies facilitate to accomplish the objectives of the BSA in novel ways that make law enforcement investigations more efficient while also better protecting individuals' security and privacy.

We commend FinCEN for embracing innovative approaches to financial crime compliance in a number of ways over the last several years. Embracing innovative approaches will undoubtedly lead to the provision of more, and better, financial products and services to a greater number of people, and, in turn, to broader financial inclusion and economic empowerment. By encouraging novel approaches to regulation, instead of imposing duplicative reporting requirements that focus on collecting sensitive personal data,<sup>3</sup> FinCEN can better protect privacy, make law enforcement efforts more effective, and ensure that the United States is not left out of the next generation of innovation in financial services.

Two areas offer particularly fertile ground for reevaluating the traditional approaches to AML/CFT activity: (i) how government and the private sector can identify and mitigate financial crime risk while bringing more people into the financial system; and (ii) the ways in which financial institutions verify customer identities.

**Threat Identification.** From the adoption of the BSA in 1970, the U.S. AML/CFT framework was grounded in the recognition that the private sector has important perspectives on, and an important role to play in identifying, illicit finance risks. The statute therefore imposed recordkeeping and reporting requirements that would facilitate the provision of information from financial institutions to the government under specified circumstances. Indeed, the main objective of the BSA was to require banks “to maintain prudent practices with respect to identification of their customers, reporting of unusual cash transactions, and general recordkeeping,”<sup>4</sup> in order to provide information that is “highly useful” to “criminal, tax, or regulatory investigations” or to “intelligence or counterintelligence activities.”<sup>5</sup> With respect to blockchain-based transactions, however, much of this data is *already* publicly available. Thus, a new paradigm of compliance should focus on creating mechanisms for the public and private sectors to leverage technology to *utilize* this publicly available information – rather than requiring duplicative, burdensome reporting.

While a paradigm of threat identification grounded in financial institution recordkeeping and reporting requirements is important, in an era where cryptocurrency transactions take place over public ledgers, there are more effective ways for the public and private sectors to identify and mitigate risk. Specifically, instead of a model of threat identification focused solely on investigating individuals and groups through subpoenas or other requests for specific records held by financial institutions (much of which may already be publicly available on the blockchain), the threat identification paradigm in blockchain-based environments should focus

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<sup>3</sup> See Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets, 86 Fed. Reg. 3,897 (proposed Jan. 15, 2021), <https://www.govinfo.gov/content/pkg/FR-2021-01-15/pdf/2021-01016.pdf>.

<sup>4</sup> 115 Cong. Rec. 36,769, 36,770 (Dec. 3, 1969) (statement of Rep. Patman).

<sup>5</sup> 31 U.S.C. § 5311(1).

on the identification of typologies, tactics, and techniques of financial crime based on blockchain data. These efforts can leverage the comparative advantages of the private sector in blockchain and data analytics, and the government’s comparative advantages in threat-related intelligence, to develop typologies and risk indicators that can be broadly disseminated throughout the industry to enhance threat identification and suspicious activity reporting, particularly by smaller financial institutions in the blockchain ecosystem.

**Identity Management.** Similarly, the Treasury Department came, over time, to impose requirements under the BSA for financial institutions to verify the identities of their customers.<sup>6</sup> These requirements mandate that every financial institution at which a customer opens an account collect and verify the same information previously collected and verified by every other financial institution at which the customer holds an account, causing costly duplication of effort. New technologies and methodologies for verifying and managing identity can make this process more effective and more efficient, opening the financial services industry to a broader range of actors that can deliver services to new individuals and communities, including those historically excluded from the financial sector because established institutions have not been able or willing to serve them. These new methods could potentially protect customer information more effectively and provide ways to verify identity for those who may lack access to traditional government issued IDs (or whose information is not available in the commercial databases typically used to verify identity). They could also reduce the amount of personal information potentially vulnerable to release in the event of a breach, thus protecting privacy and security. FinCEN and the federal banking regulators have begun the process of encouraging financial institutions to embrace innovation in identity management,<sup>7</sup> but work should continue to encourage accelerated innovation in this space.

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<sup>6</sup> See Customer Identification Programs for Banks, Savings Associations, Credit Unions and Certain Non-Federally Regulated Banks, 68 Fed. Reg. 25,090 (May 9, 2003), <https://www.govinfo.gov/content/pkg/FR-2003-05-09/pdf/03-11019.pdf>, and Customer Identification Programs for Broker-Dealers, 68 Fed. Reg. 25,113 (May, 9, 2003), <https://www.govinfo.gov/content/pkg/FR-2003-05-09/pdf/03-11017.pdf> (requiring banks and broker-dealers, respectively, to implement reasonable procedures to verify the identity of any person seeking to open an account, maintain records of the information used to verify the person’s identity, and determine whether the person appears on any lists of known or suspected terrorists or terrorist organizations).

<sup>7</sup> See, e.g., Board of Governors of the Federal Reserve System (“FRB”), Federal Deposit Insurance Corporation (“FDIC”), FinCEN, National Credit Union Administration (“NCUA”), and Office of the Comptroller of the Currency (“OCC”), Interagency Statement on Sharing Bank Secrecy Act Resources (Oct. 3, 2018), <https://www.fincen.gov/sites/default/files/2018-10/Interagency%20Statement%20on%20Sharing%20BSA%20Resources%20-%20%28Final%2010-3-18%29%20%28003%29.pdf>; FRB, FDIC, FinCEN, NCUA, OCC, Joint Statement on Innovative Efforts to Combat Money Laundering and Terrorist Financing (Dec. 3, 2018), [https://www.fincen.gov/sites/default/files/2018-12/Joint Statement on Innovation Statement \(Final 11-30-18\) 508.pdf](https://www.fincen.gov/sites/default/files/2018-12/Joint%20Statement%20on%20Innovation%20Statement%20(Final%2011-30-18)%20508.pdf); Press Release, FinCEN, *FinCEN to Host Innovation Hours Program Workshop on Digital Identity Services and Technologies* (Aug. 31, 2021), <https://www.fincen.gov/news/news-releases/fincen-host-innovation-hours-program-workshop-digital-identity-services-and#:~:text=WASHINGTON%E2%80%94The%20Financial%20Crimes%20Enforcement,that%20undermine%20the%20integrity%20and>; Press Release, FinCEN, *FDIC and FinCEN Launch Digital Identity Tech Sprint* (Jan. 11, 2022), <https://www.fincen.gov/news/news-releases/fdic-and-fincen-launch-digital-identity-tech-sprint>.

## II. *Technology and the Current Moment*

It is particularly important for FinCEN, and the broader U.S. regulatory community, to take up this work now because we sit today at the convergence of two significant developments.

First, cryptocurrencies, and blockchain-based technology more broadly, are disrupting a wide and expanding range of economic activity. Born in the aftermath of the financial crisis, cryptocurrencies and the blockchain represent the simple but powerful idea that individuals should be able to store value and engage in economic exchange without having to use only centralized institutions to execute transactions. Because blockchain-based transactions are recorded on public ledgers, the paradigm of recordkeeping and reporting established by the BSA can be supplemented by enhanced analysis of publicly available blockchain transactional data to identify and curtail illicit activity. These approaches could complement the identity verification measures already taken by banks and other exchanges at the on and off ramps that bridge the cryptocurrency and fiat currency worlds. Compliance capabilities have also benefited from significant technological advancements in recent years. In particular, the rise of data analytics and artificial intelligence (along with related applications like machine learning and natural language processing) has improved general AML compliance potential.<sup>8</sup>

Second, similar technological developments can be used to manage and verify identities more securely, obviating the need to create large repositories of personally identifiable information (“PII”) at financial institutions that can be hacked or misused, empowering customers, and increasing the efficiency and effectiveness of identity verification throughout the financial sector.

The economic impact of meeting this technological moment will be significant. By the end of 2022, the number of crypto users is expected to break one billion for the first time,<sup>9</sup> and the rise of cryptocurrency is poised to improve the lives of underprivileged communities. The World Bank reports that close to one-third of adults, 1.7 billion people, remain unbanked,<sup>10</sup> and cryptocurrency has already demonstrated the potential to change this landscape for the better. Crypto’s lower barriers to entry and “low cost, nearly instantaneous, borderless, peer-to-peer transfers of actual value,”<sup>11</sup> creates an unparalleled opportunity to bolster financial inclusion by helping underserved communities worldwide access the financial system.

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<sup>8</sup> See Financial Action Task Force (FATF), *Opportunities and Challenges of New Technologies for AML/CFT* (July 2021), <https://www.fatf-gafi.org/media/fatf/documents/reports/Opportunities-Challenges-of-New-Technologies-for-AML-CFT.pdf>.

<sup>9</sup> *Global Crypto Owners Near 300 Million, Predicted to Hit 1 Billion by the End of 2022*, Crypto.com (Jan. 19, 2022), <https://blog.crypto.com/global-crypto-owners-near-300-million-predicted-to-hit-1-billion-by-the-end-of-2022>.

<sup>10</sup> See World Bank, *Financial Inclusion, Overview*, <https://www.worldbank.org/en/topic/financialinclusion/overview#1> (last visited Feb. 10, 2022).

<sup>11</sup> Andreesen Horowitz, *The web3 Landscape at 10* (Oct. 2021), <https://a16z.com/wp-content/uploads/2021/10/The-web3-Reading-List.pdf>.

Underbanked communities in the United States, particularly those comprising minority populations, have shown a particular interest in crypto,<sup>12</sup> a trend recently recognized by the Acting Comptroller of the Currency, Michael Hsu. When describing crypto’s appeal to these communities, Hsu noted the fact that “37 percent of the underbanked indicated they own cryptocurrency, compared to 10 percent of the fully banked.”<sup>13</sup> Several members of Congress have also recently remarked on cryptocurrency’s ability to bring traditionally underbanked individuals into the financial system.<sup>14</sup> For many of these underbanked and minority communities, the traditional financial system has generally not been tailored to their financial needs.<sup>15</sup> In comparison, cryptocurrency, with its decentralized infrastructure and ease of access, provides a much-needed alternative for these individuals to take control of their financial present – and future.<sup>16</sup> Crypto therefore has the potential to democratize finance and expand access and ownership opportunities for these individuals and communities.

While the United States has been at the forefront of many of these developments, the current uncertain regulatory climate that developers face in the U.S. is poised to drive overseas the next generation of blockchain-based applications. Indeed, because of the inherently global nature of blockchain technology, this risk is particularly acute in the cryptocurrency context. Regulation that is not sensitive to the unique dynamics of cryptocurrency, combined with the

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<sup>12</sup> See e.g., Silvia Foster-Frau, *Locked Out of Traditional Financial Industry, More People of Color Are Turning to Cryptocurrency*, Wash. Post (Dec. 1, 2021), [https://www.washingtonpost.com/national/locked-out-of-traditional-financial-industry-more-people-of-color-are-turning-to-cryptocurrency/2021/12/01/a21df3fa-37fe-11ec-9bc4-86107e7b0ab1\\_story.html](https://www.washingtonpost.com/national/locked-out-of-traditional-financial-industry-more-people-of-color-are-turning-to-cryptocurrency/2021/12/01/a21df3fa-37fe-11ec-9bc4-86107e7b0ab1_story.html); Kori Hale, *Why Black Investors Seemingly Prefer Cryptocurrencies Over Traditional Stocks*, Forbes (Aug. 10, 2021), <https://www.forbes.com/sites/korihale/2021/08/10/why-black-investors-seemingly-prefer-cryptocurrencies-over-traditional-stocks/?sh=16d66c906839>.

<sup>13</sup> Michael J. Hsu, Acting Comptroller, OCC, *Remarks Before the BritishAmerican Business Transatlantic Finance Forum Executive Roundtable: “The Future of Crypto-Assets and Regulation”* (Jan. 13, 2022), <https://www.occ.treas.gov/news-issuances/speeches/2022/pub-speech-2022-2.pdf>.

<sup>14</sup> See e.g., Sam Sutton, *Four Takeaways From the House Stablecoin Hearing*, PoliticoPro (Feb. 8, 2022) (“Several Republicans and some Democrats urged caution against cracking down on privately backed digital tokens that have become a resource for underbanked communities. New York Democratic Reps. Ritchie Torres and Gregory Meeks noted that Black and Hispanic communities have moved more quickly to embrace crypto and decentralized finance platforms as a form of financial services.”); Kollen Post, *What We Learned at Congress’ Much-Anticipated Summit of Crypto Execs*, The Block (Dec. 8, 2021), <https://www.theblockcrypto.com/post/126866/what-we-learned-at-congress-much-anticipated-summit-of-crypto-execs> (“[S]everal Democrats who entered the committee this year seemed more interested in crypto’s potential positive impacts. Rep. Ritchie Torres asked the witnesses how stablecoins could help the large immigrant population in his district in the South Bronx facilitate cheaper remittances.”).

<sup>15</sup> Samuel Haig, *Minority Communities Are Investing in Crypto to Escape Financial Discrimination*, Cointelegraph (Aug. 17, 2021), <https://cointelegraph.com/news/minority-communities-are-investing-in-crypto-to-escape-financial-discrimination>.

<sup>16</sup> Cryptocurrency also has the potential to reduce the cost of remittances, especially low-value remittances, the average cost of which the World Bank has pegged at 6.3%. See World Bank, *Remittance Prices Worldwide*, Quarterly, Issue 39, at 5 (Sept. 2021), [https://remittanceprices.worldbank.org/sites/default/files/rpw\\_main\\_report\\_and\\_annex\\_q321.pdf](https://remittanceprices.worldbank.org/sites/default/files/rpw_main_report_and_annex_q321.pdf). Technologies such as Celo, which offers a consumer-facing mobile application that integrates with a native stablecoin platform, enables remittances to be confirmed in seconds and securely transferred, allowing for faster, cheaper, and more energy efficient cross-border transactions. See Evan Kereiakes, *Rethinking Remittances with Blockchain Technology and Celo*, Celo Blog (May 28, 2020), <https://medium.com/celoorg/rethinking-remittances-with-blockchain-technology-720c978084d4>.

“de-risking” of U.S. financial institutions in developing regions, can also have a significant impact on U.S. national security as U.S. companies become less predominant in the cryptocurrency space.<sup>17</sup>

Specifically, as described in this letter, productive relationships between crypto financial institutions and law enforcement agencies are critical to mitigating financial crime risk, but those relationships, and the exchanges of information they facilitate, may be put at risk if crypto financial institutions move offshore. This is because crypto financial institutions are required to collect information about their customers both at onboarding and throughout the lifecycle of the customer relationship. Law enforcement agencies can combine this information, obtained with subpoenas or other forms of lawful process, with information obtained from the blockchain to identify specific perpetrators of illicit activity. To the extent crypto financial institutions move overseas, the ability of U.S. law enforcement agencies to obtain expediently the pieces of the puzzle that cannot be obtained from public blockchains will likely be reduced commensurately, to the detriment of the U.S. law enforcement and national security communities. Just as the U.S. benefits from the fact that large global telecommunications, Internet, and social media companies are headquartered here, U.S. law enforcement—and thus the American people—will lose out if cryptocurrency financial institutions leave the United States or are never established here in the first place.

The absence of U.S. firms from the cryptocurrency payments space can also leave voids that could be filled by other payments technologies, like China’s Digital Yuan project, which has the potential to fundamentally reshape the global payments ecosystem in a way that will undoubtedly be detrimental to U.S. interests.

In the face of global competition, U.S. regulators have an opportunity to counteract these trends, and help realize the promise of crypto. While the economic benefits of keeping cryptocurrency companies in the United States are obvious, it is also a tremendous advantage to U.S. national security and law enforcement to ensure that the cutting edge of innovation remains in this country.

### **III. *The AMLA, Public-Private Partnerships, and Identity Management***

Congress recognized the potential for technology to transform the U.S. AML/CFT regime in the Anti-Money Laundering Act of 2020 (“AMLA”).<sup>18</sup> Title LXII of the AMLA in particular focuses on modernizing the AML/CFT system—the topic of this RFI—and contains several sections relating to leveraging technology and innovation to improve the effectiveness and

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<sup>17</sup> ClearingHouse, A New Paradigm: Redesigning the U.S. AML/CFT Framework to Protect National Security and Aid Law Enforcement (Feb. 2017), [https://bpi.com/wp-content/uploads/2018/07/20170216\\_tch\\_report\\_aml\\_cft\\_framework\\_redesign.pdf](https://bpi.com/wp-content/uploads/2018/07/20170216_tch_report_aml_cft_framework_redesign.pdf).

<sup>18</sup> The AMLA is contained in Div. F of the William M. (Mac) Thornberry National Defense Authorization Act for Fiscal Year 2021, Pub. L. No. 116-283, Div. F, 134 Stat. 3388, 4547 (2021).

efficiency of the current AML/CFT framework.<sup>19</sup> We encourage FinCEN to capitalize on this pivotal moment and reimagine how to conduct core BSA activities consistent with the spirit of the statute and the possibilities that now exist.

In Part II of this comment letter, we focus on how FinCEN and the private sector can develop novel mechanisms of threat identification, which go beyond recordkeeping and reporting requirements, and leverage public and private resources to develop typologies and risk indicators of financial crime that can be disseminated throughout the industry. In Part III, we explain why FinCEN should encourage the adoption of novel approaches to identity management. Collectively, these approaches can reduce financial crime risk while better protecting customer privacy.

In the half-century since the adoption of the BSA, the U.S. AML/CFT regime has evolved to adapt to changing threats and changing opportunities. By leveraging technology to improve threat identification, and adopting novel approaches to identity management, the U.S. can set the tone for how governments and transnational bodies manage financial crime risk globally for the next generation.

#### **IV. *FinCEN Should Foster Innovative Frameworks to Identify and Mitigate Financial Crime Risk Related to Blockchain-Based Transactions.***

The original intent of the BSA of 1970 was to mitigate money laundering risk by instituting a set of preventative measures that put financial institutions on the front lines of the fight against financial crime. At the outset of the statutory regime, the BSA centered on ensuring banks maintained the requisite records to provide information that is “highly useful” to government investigations and that banks submitted reports on otherwise-ephemeral cash transactions. The BSA has since been refreshed periodically to address new threats through new mechanisms of a regime fundamentally grounded in recordkeeping and reporting; examples include formal Suspicious Activity Report (“SAR”) requirements and, after 9/11, Sections 314(a) and 314(b) of the USA PATRIOT Act.

The explosive growth of cryptocurrencies marks another inflection point and can facilitate a new, and improved, mechanism to identify and mitigate financial crime risk. Specifically, because blockchains are generally public and reveal transaction histories, it is possible to analyze those transactional records to identify typologies of high-risk behavior, specific high-risk addresses, risk indicators, and the tactics and techniques that illicit actors use

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<sup>19</sup> See e.g., AMLA, § 6207 (adding a Subcommittee on Innovation and Technology to the BSAAG to advise FinCEN and other federal and state regulators on how to most effectively encourage and support technological innovation in the area of AML/CFT and reduce any obstacles to innovation that may arise from existing regulations); *id.* § 6208 (establishing Bank Secrecy Act Innovation Officers to advise public and private sector stakeholders on innovative methods, processes, and new technologies that may assist with AML/CFT compliance and provide technical assistance and guidance regarding their implementation); *id.* § 6209 (requiring standards by which financial institutions must test the new technologies); *id.* § 6210 (requiring FinCEN to conduct an analysis of the impact of the new technologies on financial crimes compliance); *id.* § 6211 (establishing a global financial crimes tech symposium focused on how the new technologies can be used to more effectively combat financial crimes and other illicit activities).



to launder ill-gotten funds (like the ways in which ransomware actors “hop” among multiple blockchains to attempt to hide the proceeds of their criminal activity)<sup>20</sup> on the basis of publicly available information,<sup>21</sup> while mitigating impacts on privacy.

Private sector actors are generally well-positioned to leverage their expertise in blockchain analytics to identify this activity and can combine it with specific intelligence from government agencies about threats to ensure the work is maximally impactful. Working together, government and the private sector can develop typologies of illicit activity that can be shared among a broad range of participants in the blockchain ecosystem to ensure that even smaller financial institutions can have up-to-date information to identify and prevent emerging illicit threats. And, importantly, because this kind of preventive risk management is less dependent on recordkeeping and reporting, it poses fewer privacy challenges. SARs remain a vital law enforcement tool, and we envision a regime to complement and support SARs by sharing threat typologies and risk indicators widely across members of the blockchain industry subject to the BSA to help ensure those SARs are impactful by permitting financial institutions to situate the activity they are seeing in the context of broader threats.

The power of blockchain data to provide information about transactions is especially noteworthy when viewed in light of recent proposals to expand the scope of suspicionless reports like Currency Transaction Reports (“CTRs”) to require reporting of certain transactions between cryptocurrency exchanges and self-hosted wallets.<sup>22</sup> Traditional CTRs may have been appropriate when they related exclusively to cash transactions, information about which would have been lost if not captured contemporaneously. But, as described in this letter, much of the information about transaction histories that would have been required by recent proposals to expand CTR requirements, such as the date and time, amount, source and destination wallet address of transactions, and transaction hash, is *already* available on blockchains.<sup>23</sup> This reality means proposals to report this data to FinCEN are duplicative and unnecessary, while at the same time posing serious privacy and security risks to consumers.

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<sup>20</sup> This practice is often referred to as “chain hopping”—a practice often used by illicit actors to obfuscate the origin of their funds by converting one cryptocurrency into a different cryptocurrency at least once before moving the funds to another service or platform. See FinCEN, Ransomware Trends in Bank Secrecy Act Data Between January 2021 and June 2021 (Oct. 2021), [https://www.fincen.gov/sites/default/files/2021-10/Financial%20Trend%20Analysis\\_Ransomware%20508%20FINAL.pdf](https://www.fincen.gov/sites/default/files/2021-10/Financial%20Trend%20Analysis_Ransomware%20508%20FINAL.pdf).

<sup>21</sup> For example, the Statement of Facts released in connection with the two arrests made for an alleged conspiracy to launder cryptocurrency stolen during the Bitfinex hack in 2016 includes a number of statements about the government’s reliance on public blockchain data to identify the alleged perpetrators. U.S. Dep’t of Justice, Statement of Facts at 2 & n.7 (Feb. 7, 2022), <https://www.justice.gov/opa/press-release/file/1470211/download> (“U.S. authorities traced the stolen funds on the BTC blockchain,” which is “a public transaction ledger that includes a record of every BTC transaction that has ever occurred”).

<sup>22</sup> Requirements for Certain Transactions Involving Convertible Virtual Currency or Digital Assets, 85 Fed. Reg. 83,840 (proposed Dec. 23, 2020) (“NPRM”), <https://www.govinfo.gov/content/pkg/FR-2020-12-23/pdf/2020-28437.pdf>; see also 86 Fed. Reg. 3,897 (Jan. 15, 2021) (reopening comment period) (“January NPRM”), <https://www.govinfo.gov/content/pkg/FR-2021-01-15/pdf/2021-01016.pdf>; 86 Fed. Reg. 7,352 (Jan. 28, 2021) (extending comment period), <https://www.govinfo.gov/content/pkg/FR-2021-01-28/pdf/2021-01918.pdf>.

<sup>23</sup> See Coinbase Comment, Dkt. No. FINCEN-2020-0020 (Mar. 25, 2021), <https://www.regulations.gov/comment/FINCEN-2020-0020-8248>.

To the extent recent proposals related to CTRs requested information not directly available on blockchains, like the “name and physical address of each counterparty to the transaction of the financial institution’s customer,”<sup>24</sup> FinCEN’s proposal to collect and retain that data in large government repositories, as opposed to simply mandating that financial institutions retain those records internally, poses serious privacy and security concerns. Such concerns are especially sharp with respect to CTR requirements that would link a person’s PII with their blockchain addresses, which, if accessed without authorization, could reveal their entire blockchain transaction history. That proposal also used the same \$10,000 threshold for cryptocurrency CTRs without fully considering the differences between cryptocurrency and cash transactions. This makes particularly clear that simply grafting traditional recordkeeping and reporting requirements onto the blockchain is at best inappropriate – an unlawfully obtained fiat currency CTR is unlikely to reveal a customer’s entire financial history, but an unlawfully leaked crypto CTR linking a person’s real identity with his or her blockchain address could have significant privacy and security consequences.

In light of these concerns, FinCEN and the rest of the U.S. regulatory community should prioritize the development of systems to identify illicit financial activity that leverage the unique properties of publicly available blockchain data, instead of expanding existing reporting requirements in a manner that poses significant privacy and security concerns without commensurate benefits. Doing so will not only give law enforcement agencies better tools but will also free up compliance resources at cryptocurrency exchanges to focus on important value-added activities, like SAR investigations, and is consistent with a “risk-based approach to AML/CFT regulation” that will mark a departure from the status quo.<sup>25</sup>

## V. *The Foundations of the Modern Recordkeeping and Reporting System*

A core insight of the BSA is that the private sector has an inherent comparative advantage in recognizing certain forms of suspicious activity. The modern AML system, where financial institutions must report certain categories of transactions through CTRs and SARs, in particular, is rooted in the idea that “the creation of a meaningful system for detection and prevention of money laundering is impossible without the cooperation of financial institutions,”<sup>26</sup> because “it is representatives of financial institutions, rather than law enforcement, who see the money launderers first.”<sup>27</sup> Moreover, “because money laundering

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<sup>24</sup> January NPRM, 86 Fed. Reg. at 3,899.

<sup>25</sup> Himamauli Das, Acting Director, FinCEN, *Prepared Remarks of FinCEN Acting Director Him Das, Delivered Virtually at the American Bankers Association/American Bar Association Financial Crimes Enforcement Conference* (Jan. 13, 2022), <https://www.fincen.gov/news/speeches/prepared-remarks-fincen-acting-director-him-das-delivered-virtually-american-bankers>.

<sup>26</sup> See FinCEN; Proposed Amendment to the Bank Secrecy Act Regulations—Requirement of Money Transmitters and Money Order and Traveler’s Check Issuers, Sellers, and Redeemers to Report Suspicious Transactions, 62 Fed. Reg. 27,900, 27,901 (proposed May 21, 1997) (finalized on Mar. 2, 2000), <https://www.govinfo.gov/content/pkg/FR-1997-05-21/pdf/97-13303.pdf> (proposing to amend the BSA regulations to require money transmitters, and issuers and sellers of money orders to report suspicious transactions to further the “creation of a comprehensive system . . . for the reporting of suspicious transactions,” *id.* at 27,900).

<sup>27</sup> FinCEN, Advisory, *Court Interprets “Safe Harbor” Provisions*, (Aug. 1, 1996), <https://www.fincen.gov/resources/advisories/fincen-advisory-issue-5>.



transactions are designed to appear legitimate in order to avoid detection,”<sup>28</sup> bank “officials . . . are more likely than government officials to have a sense as to which transactions appear to lack commercial justification or otherwise cannot be explained as falling within the usual methods of legitimate commerce.”<sup>29</sup>

Because the government understood that financial institutions were often better positioned than official agencies to identify suspicious transactions, it followed that financial institutions should be required to retain records about those transactions and to report them to the government. The specific regulatory requirements that implement this core idea and govern the private sector’s role have evolved over time.

## **VI. *BSA Recordkeeping and Reporting Requirements***

In 1970, the BSA imposed recordkeeping requirements and required the filing of reports for certain types of transactions. The statute noted that records of the identities of accountholders,<sup>30</sup> and of cash transactions,<sup>31</sup> which were by nature ephemeral, were of particular value because “[r]eports of domestic currency transactions will be quite helpful in limiting the use of secret foreign financial facilities for illegal purposes. These reports will also facilitate domestic law enforcement transactions . . . If certain cash transactions are required to be reported to the Treasury Department, law enforcement agencies, particularly in the income tax field, will have a useful tool in their investigations and proceedings.”<sup>32</sup>

## **VII. *Suspicious Activity Reports***

In 1992, the Annunzio-Wylie Anti-Money Laundering Act granted the Treasury broad authority to require financial institutions to report suspicious transactions.<sup>33</sup> Pursuant to this authority, a “single integrated system” was created that reflected, among other things, the “mutual desire” of Treasury and financial regulators to “simplify and reduce the burdensomeness of the reporting process,” while “increas[ing] the effectiveness of counter-money laundering efforts.”<sup>34</sup> Over time, FinCEN expanded SAR requirements to other types of financial institutions, including, among others, money services businesses (“MSBs”).<sup>35</sup>

## **VIII. *Information Sharing under 314(a) and 314(b)***

In response to the 9/11 attacks, Congress adopted the USA PATRIOT Act, aimed at combatting terrorism more effectively. Sections 314(a) and 314(b) of that statute inaugurated a

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<sup>28</sup> 62 Fed. Reg. at 27,901; *see also* Proposed Amendment to the Bank Secrecy Act Regulations—Requirement to Report Suspicious Transactions, 60 Fed. Reg. 46,556, 46,558 (proposed Sept. 7, 1995), <https://www.govinfo.gov/content/pkg/FR-1995-09-07/pdf/95-22223.pdf>.

<sup>29</sup> 62 Fed. Reg. at 27,901.

<sup>30</sup> Currency and Foreign Transactions Reporting Act, Pub. L. No. 91-508, § 101, 84 Stat. 1114, 1114-15 (1970).

<sup>31</sup> Currency and Foreign Transactions Reporting Act, § 221.

<sup>32</sup> 116 Cong. Rec. 16,949, 16,954 (May 25, 1970) (remarks of Rep. Patman).

<sup>33</sup> Annunzio-Wylie Anti-Money Laundering Act, Pub. L. No. 102-550, tit. XV, § 1517(b), 106 Stat. 3672, 4059-60 (1992).

<sup>34</sup> 60 Fed. Reg. at 46,558.

<sup>35</sup> *See* 31 C.F.R. § 1022.320.

new paradigm in information sharing to fight money laundering and terrorist financing. Each provision facilitates the flow of information among relevant participants in the financial ecosystem – between government and financial institutions under 314(a), and on a voluntary basis among financial institutions under 314(b).

Taken together, these components of the BSA—SAR and CTR reporting, along with 314(a) and 314(b)—establish a recordkeeping and reporting regime that originated in the context of fiat currency transactions. As noted above, however, the blockchain obviates the need for reporting on certain types of data, and as explained further below, it also opens new opportunities for government and the private sector to identify threats and risks in a way that is scalable and often immediate.

## **IX. *The Blockchain Informational Advantage***

Certain types of reports, like high-value SARs, will always be important to the identification and mitigation of financial crime. But blockchain technology unlocks new potential forms of threat identification based on the same foundational idea that history demonstrates has always animated BSA information reporting processes: the private sector has unique insight about risks that are valuable and important to the government in combating criminal activity. In the blockchain era, it will remain the case that “[n]o system for the reporting of suspicious transactions can be effective unless information flows *from* as well as *to* the government.”<sup>36</sup> But the ways in which public and private sector efforts leverage their comparative advantages to fight financial crime should be adapted to the unique advantages of blockchain technology.

The AML regime should therefore be augmented with structures to facilitate the identification of threat typologies and risk indicators, with an eye toward sharing them broadly to prevent financial crime. This approach would leverage the unique properties of the blockchain, on which all transactions are generally publicly available. And as cryptocurrency applications proliferate, an increasing portion of economic activity will likely take place on publicly observable blockchains. Just as in the past, where the government recognized that the private sector has the unique capacity to identify suspicious activity, hosted wallet providers and cryptocurrency exchanges, in partnership with others such as blockchain analytics firms, may today be better positioned than government to develop techniques to analyze activity on the blockchain, and to identify specific typologies of illicit activity. The government, by contrast, may have access to a broader range of information that can be used to confirm the identities of individual wallet-holders involved in potentially suspicious activity, and to inform an analysis of financial crime trends. Therefore, it is critical for the government to work in partnership with the private sector to establish the necessary “feedback loop[s]” for threat identification and mitigation that Acting Director Das has said is one of FinCEN’s goals.<sup>37</sup>

There are a range of possibilities for the specific shape novel frameworks to identify and mitigate financial crime risk with respect to blockchain-based technologies could take, but below

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<sup>36</sup> 60 Fed. Reg. at 46,559.

<sup>37</sup> Das, *supra* note 25.

we describe key principles any such regime should embrace. A structure that leverages the strengths of the public and private sectors fueled by modern data analytics and the blockchain would be powerful and could complement existing mechanisms of information-sharing like 314(a), 314(b), and SARs, which are, by their nature, retrospective. The AMLA took an important step in the right direction by mandating the creation of a Subcommittee on Innovation and Technology in the Bank Secrecy Act Advisory Group (“BSAAG”),<sup>38</sup> tasked with encouraging and supporting technological innovation.<sup>39</sup> The statute also required the Secretary of the Treasury to convene a group of public and private sector experts “to examine strategies to increase cooperation between the public and private sectors for purposes of countering illicit finance,” which can be leveraged for these purposes.<sup>40</sup>

## **X. Threat Identification – Core Principles**

A framework for threat identification aimed at the specific challenge of identifying and mitigating financial crime risk in blockchain-based transactions should be constructed with reference to a set of core principles. These kinds of partnerships should: (i) focus on typology development and rapidly disseminate those typologies and threat indicators across the industry and to global Financial Intelligence Unit (“FIU”) partners; (ii) harness the power of technology; and (iii) leverage the full range of available administrative structures.

Importantly, this kind of framework will make it easier for law enforcement agencies to engage in global investigations quickly—a significant improvement over investigative capabilities with respect to fiat currency transactions today. At present, law enforcement agencies must rely on legal processes like subpoenas to gain access to transactional records held at financial institutions. Collecting and analyzing these records takes time, even when the transactions occur domestically at financial institutions that have been identified. If transactions related to criminal activity took place through financial institutions abroad, obtaining the records through Mutual Legal Assistance Treaty (“MLAT”) requests can take months or years, if they yield relevant records at all.

With cryptocurrency, the history of wallet addresses is available for law enforcement to analyze—and even to seize directly, as the Department of Justice recently did with the proceeds of the Bitfinex hack, unraveling “a labyrinth of cryptocurrency transactions” on the path to a significant prosecution.<sup>41</sup> The approach we propose in this letter also allows law enforcement to invert the typical investigative process, and start by identifying high-risk transactions on the blockchain (*e.g.*, a wallet that interacted with a known criminal network), and to work from there to identify the individuals involved in the activity. Law enforcement agencies do not need to

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<sup>38</sup> The BSAAG was established pursuant to Section 1654 of the Annunzio-Wylie Anti-Money Laundering Act of 1992, as a means by which the Treasury receives advice on the BSA. The Director of FinCEN serves as the chair of BSAAG and is responsible for ensuring that relevant issues are placed before the BSAAG for review, analysis, and discussion. Annunzio-Wylie Anti-Money Laundering Act, § 1564(a)-(b).

<sup>39</sup> AMLA, § 6207.

<sup>40</sup> AMLA, § 6211.

<sup>41</sup> Press Release, U.S. Dep’t of Justice, *Two Arrested for Alleged Conspiracy to Launder \$4.5 Billion in Stolen Cryptocurrency* (Feb. 8, 2022), <https://www.justice.gov/opa/pr/two-arrested-alleged-conspiracy-launder-45-billion-stolen-cryptocurrency>.

wait for SARs to be filed to pursue bad actors. And during the course of ongoing investigations, law enforcement agents can use blockchain records to identify additional persons and entities with whom the subjects transacted, wherever in the world they may be, without waiting on MLAT requests that may or may not be granted.

These possibilities illustrate the power of devoting public and private sector resources to developing structures to fully utilize the potential of blockchain-based records, instead of imposing reporting requirements on cryptocurrency exchanges that cover records that are already available publicly.

**Develop typologies that can be disseminated broadly.** As noted above, core BSA structures were designed to require recordkeeping and reporting to support government investigations of individuals, entities, and networks. These requirements, especially as they relate to SARs, are and will remain important. But they should be supplemented with alternative structures that leverage unique properties of blockchains to reduce financial crime risk.

While in some circumstances these structures could be used to advance individual investigations—and, as noted above, to identify high-risk wallet addresses—these structures would be designed to create the tools to empower cryptocurrency financial institutions to more effectively identify indicators of specific types of financial crime risk. These may include typologies of criminal activity that would illustrate, for example, how bad actors use techniques like “chain-hopping” to obfuscate the links between specific crypto assets and unlawful activity.

These typologies and tools can broadly promulgate information to a wide range of actors in the crypto ecosystem so they can monitor for such activity on their networks. This approach would complement efforts to interdict the particular perpetrators of specific criminal acts and would help facilitate the development of a broad cohort of financial institutions equipped with the ability to identify and interdict illicit activity that interacts with their platforms. This approach would also permit smaller financial institutions to benefit from the work of these partnerships even if they lack the resources to participate directly. And focusing on typologies also has the salutary effect of buttressing consumer privacy because the focus would not be on collecting and reporting information about individual financial institution customers.

These kinds of partnerships can also allow rapid iteration of typology development as threats emerge, based on information that originates either with the government or with the private sector. They can also leverage FinCEN’s power to connect with its global FIU partners to expand the exchange of financial intelligence that is relevant to the development of the kinds of impactful typologies discussed here.<sup>42</sup>

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<sup>42</sup> See FinCEN, The Egmont Group of Financial Intelligence Units, <https://www.fincen.gov/resources/international/egmont-group-financial-intelligence-units> (last visited Feb. 11, 2022) (describing the Egmont Group as an international networks of FIUs designed to “improve communication, information sharing, and training coordination amongst its FIU members” and which supports its FIU members by “helping them to expand and systematize the exchange of financial intelligence and information, improve expertise and capabilities of personnel, and enable secure communication with one another”).

**Harness the power of technology.** This type of work is enabled by the nature of the blockchain—purposefully designed to create an immutable record of transactions—which allows for open-source traceability and accountability of each transaction, regardless of the identity or location of the participants. Records of fiat currency transactions have traditionally been siloed at financial institutions, but because the transactions that take place on the blockchain are public, new tools can be used to analyze those transactions on an aggregated basis to identify typologies and threats.

In the past decade, compliance technology also has developed rapidly, with quantum leaps made in areas such as data analytics, artificial intelligence, and machine learning, which can help to better identify risks and communicate, monitor, and address suspicious activity.<sup>43</sup> These technologies are evolving at a rapid pace. The ideal mechanism would therefore leverage the comparative advantages of public and private to marry the government’s information about threats and bad actors with the private sector’s expertise in analytics, and access to additional types of information about transactions and relationships.

**Leverage a range of administrative frameworks.** This effort will depend not only on new substantive approaches to financial crime threat mitigation, but also on new administrative structures for doing so. FinCEN has long had the authority to grant exceptive relief from its regulations,<sup>44</sup> and to provide administrative rulings on the implications of proposed activity under the BSA.<sup>45</sup> FinCEN has also recently published a report noting that it should embark on a rulemaking process to adopt a framework to grant no-action relief.<sup>46</sup> And several U.S. states have developed regulatory sandboxes to help facilitate the incubation of new ways to provide financial services.<sup>47</sup> One can envision the use of these authorities to create novel structures that combine features of, for example, 314(a) and 314(b) to facilitate the development and dissemination of typologies and risk indicators.

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<sup>43</sup> FATF, Opportunities and Challenges of New Technologies for AML/CFT (July 2021), <https://www.fatf-gafi.org/media/fatf/documents/reports/Opportunities-Challenges-of-New-Technologies-for-AML-CFT.pdf>.

<sup>44</sup> 31 U.S.C. § 5318(a)(7); 31 C.F.R. § 1010.970(a).

<sup>45</sup> FinCEN has the authority to issue administrative rulings interpreting regulations promulgated under the BSA pursuant to 31 C.F.R. § 1010.710. For a list of published administrative rulings, *see* FinCEN, Administrative Rulings, <https://www.fincen.gov/resources/statutes-regulations/administrative-rulings> (last visited Feb. 11, 2022).

<sup>46</sup> FinCEN, Assessment of No-Action Letters in Accordance with Section 6305 of the Anti-Money Laundering Act of 2020 (June 28, 2021), <https://www.fincen.gov/sites/default/files/shared/No-Action%20Letter%20Report%20to%20Congress%20per%20AMLA%20for%20ExecSec%20Clearance%20508.pdf>.

<sup>47</sup> Multiple states have launched a “regulatory sandbox” for innovative financial products or services, including Arizona, Nevada, Utah, Florida, West Virginia, Hawaii, and North Carolina. *See e.g.*, Ariz. Rev. Stat. Ann. §§ 41-5601 *et seq.*; S.B. 161, 2019 Leg., 80th Sess. (Nev. 2019) (pending statutes); Utah Code Ann. §§ 13-55-101 *et seq.*; Fla. Stat. Ann. § 559.952; W. Va. Code Ann. §§ 31A-8G-1 *et seq.*; Press Release, Gov. David Y. Ige, *DCCA News Release: Hawaii Launches First Sandbox for Digital Currency* (Mar. 17, 2020), <https://governor.hawaii.gov/newsroom/latest-news/dcca-news-release-hawaii-launches-first-sandbox-for-digital-currency>; N.C. Gen. Stat. § 169-1 *et seq.*

## **XI. Examples of Public-Private Partnerships**

There are several extant frameworks that could serve as a model for what we propose, but FinCEN should leverage the structures described above, including the BSAAG and the consultation structure required by the AMLA, to consult with industry on how to establish these kinds of mechanisms.

**NCFTA.** The National Cyber-Forensics and Training Alliance (“NCFTA”)—a Pittsburgh-based non-profit organization focused on identifying, mitigating, and neutralizing cybercrime threats globally—is one potential model for the type of public-private partnership we envision. NCFTA was initially established by the Federal Bureau of Investigation (“FBI”) in 1997 and operates through strategic alliances and partnerships with subject matter experts in the public, private, and academic sectors.<sup>48</sup> NCFTA focuses on enabling “near real-time”<sup>49</sup> information sharing among members—some of which have staff permanently located at NCFTA—and fostering close collaboration among law enforcement, the private sector, and academia.

As the FBI describes it, the NCFTA essentially works as an early-warning system that leverages the power of real-time information sharing.<sup>50</sup> For example, a major banking institution that discovers a new kind of malware attacking its network can disseminate that information to other NCFTA members, which can then develop strategies to mitigate the threat. FBI agents and analysts from NCFTA can also use the information to open new or support existing investigations, often in concert with law enforcement partners globally. This model encourages not only information sharing between the government and the private sector, but also among private sector partners themselves.<sup>51</sup> Between 2015 and 2021, NCFTA produced 26,945 intelligence reports and referred 4,184 cases to law enforcement, ultimately resulting in the prevention of \$12.25 billion in financial losses.<sup>52</sup>

**JMLIT.** The United Kingdom’s Joint Money Laundering Intelligence Taskforce (“JMLIT”) is another innovative public-private partnership, established in 2015, that can serve as a reference for the type of public-private partnership we propose. JMLIT is a partnership between law enforcement and financial institutions to exchange information relating to money laundering and wider economic threats. JMLIT members include financial institutions, the Financial Conduct Authority (the United Kingdom’s principal financial regulatory body), Cifas (a United Kingdom fraud prevention organization), and various law enforcement agencies.

A particularly strong feature of JMLIT is its mechanism for public-private information sharing, which is actively used by law enforcement agencies to enhance their access to financial

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<sup>48</sup> *The NCFTA: Combining Forces to Fight Cyber Crime*, FBI News (Sept. 16, 2011), <https://www.fbi.gov/news/stories/the-ncfta-combining-forces-to-fight-cyber-crime>.

<sup>49</sup> See NCFTA, About Us, <https://www.ncfta.net/home-2/about-us> (last visited Feb. 6, 2022).

<sup>50</sup> *The NCFTA: Combining Forces to Fight Cyber Crime*, FBI News (Sept. 16, 2011), <https://www.fbi.gov/news/stories/the-ncfta-combining-forces-to-fight-cyber-crime>.

<sup>51</sup> Christopher Wray, Dir., FBI, *The FBI and the Private Sector: Battling the Cyber Threat Together* (Jan. 28, 2021), <https://www.fbi.gov/news/speeches/the-fbi-and-the-private-sector-battling-the-cyber-threat-together-012821>.

<sup>52</sup> See NCFTA, Home, <https://www.ncfta.net> (last visited Feb. 6, 2022).



intelligence, facilitate interagency cooperation, and enhance their understanding of the ever-evolving money laundering landscape. Through JMLIT, law enforcement agencies can obtain information from multiple sources and quickly develop a comprehensive intelligence picture.<sup>53</sup> While JMLIT access is only granted to certain financial institutions, it has developed alerts that are distributed to the wider industry and non-JMLIT banks have filed SARs based on information learned from these alerts.<sup>54</sup>

Through its Operations Group, JMLIT facilitates weekly meetings among law enforcement agencies and financial institution representatives, supporting more iterative/real-time interactions. Private sector members of JMLIT are also encouraged to refer cases to the Operations Group using an information sharing gateway which complements the mandatory obligations imposed by the SAR filing regime. Since 2015, JMLIT has supported more than 950 law enforcement investigations and contributed to more than 280 arrests and the seizures or restraints of more than £86 million. In particular, JMLIT's private sector members have identified more than 7,400 suspicious accounts and commenced more than 6,000 internal investigations.<sup>55</sup>

## **XII. *FinCEN Should Encourage Novel Approaches to Identity Management***

Identity management is another area in which evolving technology can help accelerate changes to BSA processes. Traditionally, the core manifestation of the regulatory expectation that a financial institution must Know Your Customer (“KYC”) was the Customer Identification Program (“CIP”). The policy rationale behind KYC and CIP is simple: financial institutions must know with whom they are dealing by obtaining and verifying customer information, including name, date of birth, address, and personal identification number (*e.g.*, taxpayer identification number),<sup>56</sup> to mitigate money laundering and terrorist financing risk.<sup>57</sup>

But, at present, and with some notable exceptions, financial institutions must each collect and verify this information independently on customers who establish accounts across multiple institutions. And they must do so using the same basic framework that has been in place since the advent of CIP requirements. Indeed, Congress has noted the need for “anti-money laundering, countering the financing of terrorism, and sanctions policies . . . that . . . do not unduly hinder or delay legitimate access to the international financial system for underserved

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<sup>53</sup> FATF, *Mutual Evaluation Report for United Kingdom’s Anti-money Laundering and Counter-terrorist Financing Measures* (Dec. 2018), <https://www.fatf-gafi.org/media/fatf/documents/reports/mer4/MER-United-Kingdom-2018.pdf>.

<sup>54</sup> *Id.*

<sup>55</sup> See National Crime Agency, NECC, Joint Money Laundering Intelligence Taskforce, <https://www.nationalcrimeagency.gov.uk/what-we-do/national-economic-crime-centre> (last visited Feb. 11, 2022).

<sup>56</sup> See 31 C.F.R. § 1020.220(a)(2)(i)(A).

<sup>57</sup> See FinCEN; Customer Identification Programs for Certain Banks (Credit Unions, Private Banks and Trust Companies) That Do Not Have a Federal Functional Regulator, 67 Fed. Reg. 48,299, 48,302 (July 23, 2002), <https://www.govinfo.gov/content/pkg/FR-2002-07-23/pdf/02-18193.pdf> (“Obtaining sufficient information to verify a customer’s identity can reduce the risk that a bank will be used as a conduit for money laundering and terrorist financing.”).

individuals, entities, and geographic areas[.]”<sup>58</sup> The persistence of these challenges is particularly troubling given that technology has evolved significantly, and we have access to additional data and tools to verify identity efficiently and effectively.<sup>59</sup>

FinCEN should therefore help encourage novel approaches to identity management, including the use of blockchain technology, and the use of shared services and platforms, consistent with the forward-leaning, innovative solutions FinCEN and the FDIC are seeking to foster in their tech sprint on digital identity.<sup>60</sup>

**Novel approach to storing and proving identifying information.** FinCEN should consider encouraging the exploration of novel approaches to identity management that would permit financial institutions to meet the policy objective behind KYC and CIP requirements while allowing financial institutions to increase effectiveness and efficiency and better protect consumers’ personal information.

FinCEN specifically could establish a process to evaluate the way novel mechanisms can be used to create and maintain digital identity records, including (but not limited to) the adoption of digital identity verification techniques that can use a combination of decentralized blockchain-based technologies and secure “off-chain” data repositories. Specifically, there are tools under development that can allow digital identity information to be stored securely, and that use digital markers or tokens to enable the persons whose identity information is requested to confirm for a financial institution at onboarding that their identity *has been* verified, without providing the sensitive PII itself. This provides a mechanism for a customer to control the dissemination of information about his or her identity, thus better protecting privacy, while also enabling access to financial services.<sup>61</sup>

There are even more novel ways of confirming identities without revealing identities that are under development through the use of zero-knowledge proofs and other sophisticated forms

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<sup>58</sup> AMLA, § 6215(a)(8).

<sup>59</sup> See, e.g., FATF, Digital Identity (Mar. 2020), <http://www.fatf-gafi.org/media/fatf/documents/recommendations/Guidance-on-Digital-Identity.pdf> (broad discussion of evolving technologies available to facilitate digital identity management).

<sup>60</sup> FDIC, FDITECH, Measuring the Effectiveness of Digital Identity Proofing for Digital Financial Services, <https://www.fdic.gov/fditech/techsprints/measuring-effectiveness.html> (last visited Feb. 11, 2022) (“What is a scalable, cost-efficient, risk-based solution to measure the effectiveness of digital identity proofing to ensure that individuals who remotely (i.e., not in person) present themselves for financial activities are who they claim to be?”).

<sup>61</sup> Traditionally, a user must register for an account for every service provider. Each service provider serves as the central authority for managing user identity. With novel identity management frameworks, the user can receive credentials proving identity from multiple issuers, such as government agencies, universities, and employers, and store them in a digital wallet. When a need for identity verification arises, the user can then present proofs of their identity to any company that requests it and these companies can verify the proofs are true. See e.g., CAPCO, Decentralized Identity: How Digital Transformation and Distributed Ledger Technology is Disrupting KYC (2020), [https://www.capco.com/-/media/CapcoMedia/Capco-2/PDFs/Decentralized\\_Identity\\_Disrupting\\_KYC.ashx](https://www.capco.com/-/media/CapcoMedia/Capco-2/PDFs/Decentralized_Identity_Disrupting_KYC.ashx); Darren Shou, *How Decentralized Identity Is Reshaping Privacy for Digital Identities*, Forbes (Dec. 10, 2021), <https://www.forbes.com/sites/forbestechcouncil/2021/12/10/how-decentralized-identity-is-reshaping-privacy-for-digital-identities/?sh=247c3e6e3226>.



of encryption.<sup>62</sup> These technologies would allow a customer to confirm that she is who she says she is, without revealing her specific identity. Doing so would be accomplished by the customer leveraging a token or other digital marker that only she possesses that would confirm she has unique access to a particular body of identifying information that is stored in encrypted form. This approach to identity management could potentially supplement existing CIP mechanisms that require the dissemination of large amounts of PII to numerous financial institutions. And it could do so while allowing individuals to keep their PII private and safe from theft or manipulation.

With time, many of the techniques described here could also incorporate non-traditional forms of identifying information (e.g., mobile device identifiers) that would facilitate access to financial services for those who may lack government-issued photo IDs. While these technologies are likely a long way away from maturity, now is the time to allow experimentation and testing of these types of products to incentivize research into how they may scale over time.

**Leverage shared services and shared platforms and collaboration among financial institutions.** FinCEN should also further encourage financial institutions to leverage shared services and shared platforms in conducting identity management. On October 3, 2018, FinCEN and the federal banking regulators—FRB, FDIC, NCUA, and OCC—issued the *Interagency Statement on Sharing Bank Secrecy Act Resources* (the “2018 Interagency Statement”). Congress endorsed this approach in the AMLA, expressly encouraging financial institutions to enter the types of arrangements described in the statement.<sup>63</sup> The 2018 Interagency Statement was published “to address instances in which banks may decide to enter into collaborative arrangements to share resources to manage their [BSA] and [AML] obligations more efficiently and effectively.”<sup>64</sup> FinCEN and the federal banking regulators defined collaborative arrangements as “two or more banks with the objective of participating in a common activity or pooling resources to achieve a common goal. Banks use collaborative arrangements to pool human, technology, or other resources to reduce costs, increase operational efficiencies, and leverage specialized expertise.”<sup>65</sup> The 2018 Interagency Statement recognized that, although each financial institution faces a unique set of threats and risks, there are efficiencies to be gained by collaborating—including potentially in “reviewing and developing risk-based customer identification and account monitoring processes.”<sup>66</sup>

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<sup>62</sup> Howard Wu, *How the Coming Privacy Layer Will Fix the Broken Web*, Future (June 15, 2021), <https://future.al6z.com/a-privacy-layer-for-the-web-can-change-everything/>; Pamela Dingle, *Advancing Privacy with Zero-Knowledge Proof Credentials*, Microsoft: Identity Standards Blog (July 22, 2020), <https://techcommunity.microsoft.com/t5/identity-standards-blog/advancing-privacy-with-zero-knowledge-proof-credentials/ba-p/1441554>.

<sup>63</sup> See AMLA, § 6213 (“[i]n order to more efficiently comply with the requirements of this subchapter, 2 or more financial institutions may enter into collaborative arrangements, as described in the statement entitled ‘Interagency Statement on Sharing Bank Secrecy Act Resources’”).

<sup>64</sup> FRB, FDIC, FinCEN, NCUA, OCC, *Interagency Statement on Sharing Bank Secrecy Act Resources* at 1 (Oct. 3, 2018), <https://www.fincen.gov/sites/default/files/2018-10/Interagency%20Statement%20on%20Sharing%20BSA%20Resources%20-%20%28Final%2010-3-18%29%20%28003%29.pdf>.

<sup>65</sup> *Id.*

<sup>66</sup> *Id.*

More can be done, however, to build on the 2018 Interagency Statement. Regulators indicated that “[c]ollaborative arrangements as described in this statement generally are most suitable for banks with a community focus, less complex operations, and lower-risk profiles for money laundering or terrorist financing.”<sup>67</sup> However, any financial institution that properly manages the risk of adopting an innovative approach to identity management should be able to do so, which would free resources to manage other financial crime compliance activities.

Identity management and CIP are precisely the kinds of requirements that the ideas embodied in the 2018 Interagency Statement could helpfully address because each financial institution at which a customer opens an account must collect and verify information identical to that previously collected and verified by the other financial institutions at which the customer has opened an account—a duplication of effort that can be reduced. Indeed, this type of approach to relying on data not contained at the relevant financial institution has historical precedent, as the BSA has permitted certain financial institutions to rely on the CIP of another financial institution in certain circumstances.<sup>68</sup> And a recent Government Accountability Office report on de-risking mandated by the AMLA noted the potential for shared KYC utilities to increase banking access for vulnerable groups, like humanitarian organizations and MSBs that cater to cross-border transfers.<sup>69</sup> It should be noted that FinCEN has not yet formally expanded the concept of reliance to MSBs—a category of financial institution that includes many cryptocurrency companies—but such an expansion could be warranted.

**Customer due diligence.** A final area where blockchain technology will play an important role is with respect to customer due diligence. As described above, transactional histories are generally publicly available on blockchains for analysis. It will be increasingly important for financial institutions of all types to leverage the information about transaction history that is available through blockchain forensic tools. These kinds of tools can identify transactions with high-risk counterparties or other kinds of high-risk activities and will be an indispensable component of customer due diligence on an ongoing basis.

### **XIII. Conclusion**

The last decade has witnessed unprecedented dynamism in the ways financial products and services are delivered, largely as a result of the development of blockchain technology. As FinCEN reexamines the BSA, it faces an opportunity to similarly reimagine how AML compliance processes take place. One of the core ways it can do so is by supplementing the BSA’s paradigm of recordkeeping and reporting with new frameworks for the public and private sectors to identify and mitigate financial crime risks. Anchored in the comprehensive public record of transactions recorded on the blockchain, and enabled by advances in forensic tools to analyze those records, the public and private sectors have opportunities to employ novel approaches to identify and disseminate typologies of illicit finance threats. Similarly, blockchain

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<sup>67</sup> *Id.*

<sup>68</sup> *See, e.g.*, 31 C.F.R. § 1020.220(a)(6).

<sup>69</sup> U.S. Gov’t Accountability Office, GAO-22-104792, Bank Secrecy Act: Views on Proposals to Improve Banking Access for Entities Transferring Funds to High-Risk Countries at 29-31 (Dec. 2021), <https://www.gao.gov/assets/gao-22-104792.pdf>.

technology and advanced cryptography have the potential to reinvent identity management and customer due diligence while protecting privacy and making those processes more effective. We look forward to continuing to collaborate with FinCEN to accomplish these shared objectives.

Respectfully submitted,

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